



■ spotlight

December 2010 Vol. 43 No. 12

Happy
Holidays



Roger Smith

President & CEO
AIL & NILICO

Better Than You Think

"The circumstances of your life have uniquely qualified you to make a contribution. And if you don't make that contribution, nobody else can make it." — Rabbi Harold S. Kushner

As this issue of Spotlight goes to press, the holiday season is fast approaching. All the hope, the magic — and yes, the craziness — inherent in this time of year are upon us like sugar on grandma's cookies. In the midst of the running around, it seems I can't go anywhere without being reminded of the needs of others, which always take on an urgency around the holidays. Whether it's Toys For Tots drop boxes, Angel Trees at the mall, Salvation Army bell ringers with their red kettles, or panhandlers on freeway exit ramps, need shows its face during the holidays like at no other time of the year.

The shinier side of the coin is that the holidays also bring out extraordinary kindness and generosity in people. The Home Office in Waco saw hunger in Central Texas and responded by collecting more than 15,000 lbs. of food as part of the Food for Families Food Drive. The McKinney office opened its collective heart and amassed a mountainous stack of bedding and personal items for the Samaritan Inn, a local homeless shelter. Diners give bigger tips. Passersby are more inclined to open their wallets to help those down on their luck.

Most of you know that I grew up on the streets of New York and Los Angeles. I was hustling comic books in Central Park when I was seven years old. I knocked around like that for years. One day when I was older and in pretty dire straits, I struck up a conversation with a guy I met on a pier in Santa Monica. He took me to a little restaurant and bought me lunch, the first actual meal I'd had in a few days. We talked for several hours, and just before he left, he handed me a \$100 bill. I was stunned. He said, "I hope that someday when you have the chance, you will help someone else." I never saw him again. In all humility and gratitude for what I have, I can say I have repaid that debt many, many



times. And I plan to keep on repaying it, because every time I do, it brings me great joy.

Be aware that need takes many different forms, some more subtle than others.

Someone desperately needs what you have. Someone needs to know what you already know. Someone needs to hear what you have to say. Someone needs to watch what you do. Time is money, and most needs that can't be met with money can be met with arguably the more valuable currency: your time. Look around at your fellow AIL/NILICO representatives. Who is struggling? Whose career could be taken to the next level with what you could teach them? The poet Henry Wadsworth Longfellow said, "Give what you have to somebody; it may be better than you think." We may never know the extent to which one simple act of caring can Make the Difference for another.

By the time you read this, the 2010 holiday season will be in your rearview mirror, but need and the opportunity and responsibility each of us has to address that need remain ever in our forward line of vision. Look for those opportunities as you go about your business in the new year. I wish you a happy, healthy, and prosperous 2011.



■ spotlight

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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an email to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,642,929 in bonuses. For more information on the monthly bonuses, turn to Page 5.

Total: \$1,642,929

REQUIRED RETENTION RATE

Effective Jan. 1, 2010, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78%

DATES TO REMEMBER

eApp business should be uploaded to Home Office by **Monday 1/24 before 2:00 P.M. CST**. Paper apps and PR credits must be at HO by **Thursday 1/27** to count for January production.

FOUNDER'S CLUB November 2010 Qualifiers

Outstanding Producers & PR Representatives:



Matthew Cosic
Surace-Smith Agency
1st Qualification
\$61,369 Net ALP
78.7% Ret



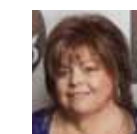
Ben Halali
Jatoff-Foti Agency
5th Qualification
\$99,082 Net ALP
77.6% Ret



Bruce Tan
Altig-Orlovic Agency
1st Qualification
\$62,998 Net ALP
80.8% Ret



Amanda Beyersdorff
Surace-Smith Agency
1st Qualification
\$74,262 Net ALP
87.5% Ret



Malka Arony
Arizona
5th Qualification
22,641 Cards

RECORD BREAKERS for November



Kristy Nguyen
SA
First 6 Mo: \$121,960
Current Month



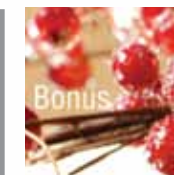
Kraig Jilge
SA
Net ALP: \$186,373
Current Month



Ben Halali
MGA
Net ALP: \$414,351
Current Month

CORRECTION

November's Director of the Month should have read: Domenico had 146% of October Recruiting Standard and 26% growth in ALP over October last year.



BONUS

PG. 05



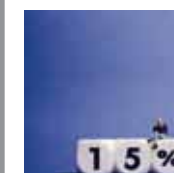
LEADERSHIP ACADEMY

PG. 06



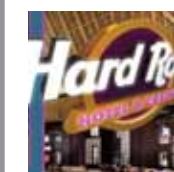
NEW SGAs

PG. 09



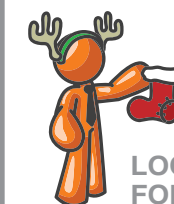
15% CONTEST

PG. 11



2012 CONVENTION QUALIFICATIONS

PG. 12



LOOK FOR ME!

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2011 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top two PR Representatives from each category, the top five RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2011 Convention Qualifications online at www.aillife.com or www.nillife.com. *Check your production! If there is an asterisk by your position, you could be on your way to Miami, staying at the fabulous Fontainebleau Resort, and appearing on stage! The convention will be held May 30 - June 2, 2011.*

The Needs Based Laptop Presentation...



Bonus



LEADERSHIP BONUS

Qualifier	Amount	SGA
Ernesto Magat	\$20,925	Jatoft-Foti
Ben Halali	18,666	Jatoft-Foti
Stephen Hill	17,132	Steve Friedlander
Taina Lameko	14,813	Steve Friedlander
Norman Sellen	12,953	Steve Friedlander
Simon Rolland	11,311	Steve Friedlander
Bobby Gujral	10,308	Altig-Orlovic
Serah James	9,087	Steve Friedlander
Gil Legarte	7,648	Jatoft-Foti
Levar Morgan	7,519	Theodore Pappas

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Kyle Wrobel	\$6,944	Surace-Smith
Gil Legarte	5,955	Jatoft-Foti
Stacie La	5,649	Jatoft-Foti
Ofa Tupouniua	5,099	Steve Friedlander
Tone Munro	4,562	Steve Friedlander
Ryan Kendl	4,513	Altig-Orlovic
Lily Tchen	4,141	Cohen-Cohen
Dustin Dunbar	4,072	Alt-Orl-Venekamp
Christian Napiza	3,838	Jatoft-Foti
Michael Schumacher	3,501	Simon Arias

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$5,022	Jatoft-Foti
Ronald Friedlander	1,908	Theodore Pappas
Mitchell Look	1,708	Surace-Smith
Debra Bell	1,238	Bob Olson
Nabil Spahi	1,135	Eric Giglione
Lisa Sanders	1,109	Eric Neal
Lawrence Turk	966	Theodore Pappas
Frank Kolligian	854	Slav Bitman
John Keiderling	824	Eric Giglione
Steven Lucero	804	Jatoft-Foti

Bonus Total: \$1,642,929

Help customers discover their needs!





LEADERSHIP ACADEMY

Got big plans for the coming year? Put some action behind your aspirations. The AIL/NILICO Leadership Academy is the venue for developing the fundamental skills and strategies required to become a successful SA, GA, MGA, RGA, and SGA.



Mark your calendar for these learning opportunities in 2011!

Leadership 401	01/19 – 01/20
Leadership 101	02/15 – 02/17
Leadership 301	03/09 – 03/10
Leadership 201	04/26 – 04/27
Leadership 401	05/04 – 05/05
Leadership 101	06/21 – 06/23
Leadership 401	07/12 – 07/13
Leadership 101	09/13 – 09/14
Leadership 301	09/27 – 09/28
Leadership 401	10/12 – 10/13
Leadership 201	10/18 – 10/19

Hope to see you there!

“The barriers are not erected which can say to aspiring talents and industry, ‘Thus far and no farther.’”
— Ludwig van Beethoven



We want you here!

For further inspiration, visit www.aillacademy.com

■ Direction



Rob Falvo
*Senior Vice President
of Field Operations*

Trust in the Power of Pursuit

You've dreamed many dreams that were yours for the taking. In fact, almost all of them were well within your reach. Even now, most of what you dream can be yours.

The simple secret is the seeking. Pursuit! Dreams begin to crystallize into reality when they are pursued.

The world behaves differently when you actually take action to go after what you want. What you wish "could be" starts becoming. The dream moves in your direction, begins to come to you, even as you reach for it.

Consider this: the dreams you have realized in life are those which you actively sought. That which you have achieved is what you decided to go for in one way or another. You can "think positively" all day long, all year, but positive action is what counts.

Wishing, longing, wanting, desiring... these are not the same as pursuing a dream. These are mental states, and can play an important role in the process of becoming a better you. But they are essentially passive. Pursuit, on the other hand, is active. Reaching for your dream is behaving, moving, and it shortens the distance between you and your goal.

As you move into the New Year — a new beginning if you will — REVISIT your dreams! At a time when most people in our great country are hoping just for status-quo, we are associated with a company that is experiencing tremendous growth. We can still dream. Most importantly, we can PURSUE our dreams.

Pursuit is what makes the difference. Reaching for what you want increases the odds immediately and drastically of getting it. "What you want" becomes part of a dynamic exchange, with the world and you working together, when you act and extend yourself toward your dream.

You can't change your life for the better by being passive. You must move on your dreams. You must leave the cover of safety. You must place your trust in action.

Always remember:

“For everyone who asks receives, and the one who seeks finds, and to the one who knocks it will be opened.” (Matthew 7:8)

I wish you and your family a blessed and prosperous 2011.

■ Anniversaries

27 Years of Service
Mark Hancock, SGA

21 Years of Service
Brett Hulme, PR

19 Years of Service
Judy Hinz, RGA

17 Years of Service
Earle Harris, Agt
Jenny Williams, PR

12 Years of Service
Ruben Soberanes, Agt

9 Years of Service
Arnold Iacoviello, Agt
Larry Lozano, PR
Christy Starr, Agt

8 Years of Service
Andrew Bishop, RGA
Arthur Greene, SGA
Mathew MacCannell, RGA
Karen McQuoid, MGA

7 Years of Service
Justin Germany, GA
Ed Olfert, Agt
Amir Sedaghat, Agt

6 Years of Service
Sue Akers, PR
Sebastian Kazek, RGA

Thomas Parker, Agt
5 Years of Service
Simon Arias, SGA
Brandon Braun, MGA
Mark Corkrean, MGA
Marilyn Gonzalez, PR
Theodore Greer, Agt
Garret Kun, RGA
Melissa Losk, MGA

4 Years of Service
Alberto Alcala, MGA
Richard Blake, MGA
Mario Andres Chavez, GA
Blake Higuchi, MGA
Jessica Ingerick, PR
Michael McIntosh, MGA
Erin Moyer, Agt

3 Years of Service
Thomas Baeurich, Agt
Dante Beasley, Agt
Robin Denham, PR
Michael W Ellis, MGA
Darron Hacker, MGA
Jorell Washington, GA
Jamison Weatherspoon, SGA
Michael Weeder, Agt

2 Years of Service
David Beard, SA
Chad Brown, MGA
William Charnow, Agt
Sangmi Choe, MGA
Zac Dajos, SA
Asa Davis, MGA
Jonathan Davis, Agt
Mario DePinto, Agt
Bonnie Ellingson, PR
Earl Gibson, SA
Hal Herman, MGA
Serah James, MGA
Ryan Kendl, RGA
Timothy Kieran, MGA
Yenni Le, Agt
Charlene Losse, Agt
Joshua Olin, Agt
Joey Sales, Agt
Rafael Sawin, GA
Amr Shater, SA
Danielle Swehla, Agt
Lou Utumapu, Agt

1 Year of Service
Jason Adamo, MGA
Brody Baxter, Agt
Dewdney Bent, SA

Murphy Bergeron, SA
Erik Boyd, SA
Jerry Capps, GA
Jared Cleckner, Agt
Michael Collins, GA
Michael Cook, Agt
Amanda Cross, PR
Mark Danner, GA
Colleen Devine, SA
David Falcucci, SA
Alon Fischer, MGA
Aaron Fry, Agt
Alexandra Graham, GA
Stephanie Gregory, Agt
Brook Halsey, MGA
Steven Harris, Agt
Michael Hasibar, MGA
Chad Hatfield, Agt
Christopher Hintz, RGA
Jason Hoffman, SA
Natasha Levandowski, Agt
Zenobia Macarthy-Harris, MGA
Stephen Main, Agt
Rachael Mears, MGA
Christine Moore, Agt
Franklin Ollie, SA
Josh Olson, SA

Lucyna Ostrzycki, Agt
Paul Pakenham, Agt
Enrico Paredes, Agt
Christopher Paskewich, PR
Irata Passi, Agt
William Peterson, Agt
Joshua Phipps, Agt
Franklin Rafanan, Agt
Daniel Rhoades, SA
Jared Rivera, GA
Carlos Sanchez, MGA
Thomas Sands, Agt
Harold Schmidt, Agt
Tammera Simeona, Agt
Aaron Singer, GA
Akil Smith, Agt
Eduardo Sousa, Agt
Erin Stiles, Agt
Bruce Tan, MGA
Steven Thompson, Agt
Laureen Tringale, Agt
Troy Tripp, MGA
Albie Udom, SA
Ann Wainit, MGA

■ Promotions

REGIONAL GENERAL AGENT
Harmandus Buckle
Richard Dyer
Lleison Martinez
Thomas McElwee
Alan Weissen

MASTER GENERAL AGENT
Amanda Beyersdorff
Christopher Chovanec
Brandon Cooley
Frank Cousins
Anthony Cruz
May Desrochers
Nicole Gerber
William Hannah
I-Perfection Harris
Daniel Hartwig
Nathan Howe
Darrell Jones
Jason Lassic
Wayne Lee
Matthew McBride
Michael McIntosh
Richard Nicholson
Dennis O'Neill
Michael Perez
Eric Powell
William Prudden
Robert Reagan
Lon Saunders
Kenneth Schram
Richard Sprigg
Peter Viteri
Natalie Wagner
Tracy Walker
Bei Xie

60% GENERAL AGENT
Mary-Delores Ayarzagoitia
Randall Cook
Luan Hajnaj
Kevin Holtz
Ashley Kellett
David Livingston
Aaron Singer
Preston Turner
Kyle Wrobel

57.5% GENERAL AGENT
Derron Alexander
Wayne Blumling
Stanley Counts
Steven Cox
Debbie Ezernack
Larry Finch
Yehonatan Gross
Seini Mafi
Michael Phillips
Netsia Philogene
Duane Robertson
Darcy Schrieber
Scott Smith
Cori Swanson
Nicolas Ullmann
Mapa Vaki
Emmanuel Villasenor

55% SUPERVISING AGENT
Melissa Acosta
Reynolds Akuamo
Scott Barrett
Murphy Bergeron

Ramaninder Bharj
Kevin Blankenship
Thomas Bonner
Carl Carlberg
Matthew Cosic
Nikki Crosby
Joseph Geer
Myndi Geissendoerfer
Heather Gillham
Caitlin Gray
Lee Hall
Nakia Hatchett
David Hohenadel
Dennis Hooper
Scott Johannes
Aleisha Johnson
Ryan Jordan
Thor Knutson
Peter Lundy
Chris Lussier
Richard Lyddon
Christopher Madsen
Larielle Major
Jeffrey Nava
Nelson Paguay
Nicholas Patterson
Nasr Quadri
George Reyes
Zachary Richardson
William Riddle
Jose Rodriguez
Larry Sale
Michael Sanders
Jinayla Sexton
Joe Swain
Kathryn Tracy

Bradley Ward
Ali Zaidi
52.5% SUPERVISING AGENT
Shawn Benson
Casey Biddle
Shaun Black
Hilary Blok
Henry Briggs
Justin Chaffee
Anthony Charles
Cassandra Chavez
Richard Creamer
Deonica Culberson
Patrick Donovan
Barron Driskell
Jeremie Dupuis
David Elliott
Garry Erskine
Linda Flournoy
Craig Friestad
Benjamin Gelnar
Kymberly Goodson-Parker
Michael Gouveia
Anna-Marie Grimstead
Alphonso Hall
Deanna Hernandez
Sherry Houston-Culp
Liliya Hrabar
Erik Hulick
Troy Hulse
Eleanor Ifopo
Rika Ikeda
Fantasy Jenkins
Michael Johansen
Charles Joy

Lucinda Kaptur
Alexander Keats
James Kettner
Cordell Key
Pamela Knutson
Scott Kosovan
Stephanie Latsch
Gary Lee
Jennifer Leighton
Vienna Liaina
Jonathan MacLennan
Joseph Maggio
Trevor Mayer
Anaise Moonia
Patrick Moran
Jonathan Mullins
Kathryn Newman
Malia Nuku
Josh Olson
Nicholas Pearce
Kenard Pinkston
Tautiaga Pio
Eric Powell
Mitchell Ptacek
Marie Sio
Natasha Skidds
Alejandro Soto
Donna Tremaine
Jacklyn Tweeten
Albie Udom
Tapaau Upu
Roman Voznyuk
Philip Walters
Michael Whitehouse
Nasir Wingate
Jonathan Woelfle

■ New SGAs



James Cunningham
Indiana

Raised in inner-city Cleveland, Ohio, James attended the University of Mount Union. He excelled in athletics, and even tried out for several pro football teams. James says he understood even before starting with AIL in 2007 that if others could succeed as SGAs, so could he. "I have to give credit to my partner Jamison for his ability to envision our partnership, and I wouldn't want to partner with anyone else." He and wife Marissa have two children, Kaylem and Cianna.



Jamison Weatherspoon
Indiana

Jamison has been with the Company for three years. While pursuing a career as a structural design engineer, he was recruited by his long-time friend James Cunningham. Jamison says he was a "consistent top producer from my first week in the field," and discovered he had a knack for teaching that skill to new recruits. He also says he wouldn't partner with anyone else but James. He and wife Nicole have a daughter, Ariyah, and another daughter due in March of 2011.

■ Director of the Month

Leaders growing leaders!

Rob Gray

Rob had 111% of November Recruiting Standard and 35% Growth in ALP over November last year. Congratulations on your success!



Leaders growing leaders!

Rachelle Valdez

Rachelle had positive lead growth of 12,233 in November. Way to go — lead growth is what it's all about!





Bernard Rapoport

Founder
American Income Life

Warm Holiday Greetings

Well, by the time you are reading this, Christmas 2010 will be a memory. I sincerely hope it was a happy one for you and your family.

We started American Income in 1952 and sixty-eight years have passed since then. I have to say — and I am as serious as I can be — I don't think any company has had the privilege of working with the quality of people who we have at American Income.

We are the company of Opportunity Unlimited. That is what we said in December of 1952, and that is the same today. It didn't take just one person to accomplish that. Credit is due to the marvelous people who are heading up American Income. Leaders like Roger Smith and Mark McAndrew are indeed rare.

It is so exciting that the leaders of AIL's Sales force today are an incomparable group. We have always been dedicated to having the greatest sales force in the world. They have worked hard, and today have proved that American Income must and should always be proud that there is no other sales force in the world that is comparable in quality and capability to what I call "The Greatest Sales Force." You make me proud.

I wish each and every one of you health, happiness, and prosperity in 2011.



Manager's First Time 15% Contest

November Winners

TOTAL Month PAYOUT
\$52,163.24
TOTAL Contest PAYOUT YTD
\$292,851.70

Name	Bonus	Count	Agency
Ernesto Magat	\$4,129	2	Jatoft-Foti
Kristy Nguyen	2,016	2	Jatoft-Foti
Simon Rolland	1,691	5	Steve Friedlander
Serah James	1,666	6	Steve Friedlander
Taina Lameko	1,387	7	Steve Friedlander
Samuel Cohen	1,286	3	Fred Hadayia
Brett Gryska	1,162	3	Oldham-Bianchi
William Smith	1,061	1	Steve Friedlander
Justin Adams	1,010	2	Simon Arias
Stephen Hill	999	4	Steve Friedlander
Matthew Parks	943	3	Surace-Smith
Harmandus Buckle	821	3	Bob Olson
Henry Ingraham	755	3	Williams-Zophin
Sione Kanongataa	741	5	Steve Friedlander
James M Allen	718	2	Travis Moody
Tim Schroeder	636	2	Steve Greer
Scott Hanna	636	2	Williams-Zophin
Michael Vasu	601	2	Surace-Smith
Siupeli Tuitupou	590	1	Steve Friedlander
Michael Matteo	581	3	Oldham-Bianchi
Kevin Davis	572	2	Williams-Zophin
Jessica Wilhite	552	2	Matthew Hogan
Kathryn Chaisson	534	2	Joe Manone
Carlo Bonifazi	505	2	Bob Olson
Christopher Jordan	494	1	Mark Hancock
Richard Lepis	492	2	Philip Prata
Mark Glazer	466	2	Theodore Pappas
Danielle Jankowski	465	2	Michael LiBassi
Andres Sylva	454	2	Williams-Zophin
Haoyu Xu	450	1	Imran Satti
Mapa Vaki	430	4	Steve Friedlander
Gregory Henderson	407	2	Scott Sonnenberg
Javier Sandoval	385	2	Steven DiChiaro
Christine Moulton	383	1	Jeremy Welch
Lee Jeffers	370	2	Altig-Orlovic
Juan Cardona	363	2	Chris Hernandez
Steven Cox	356	2	Steve Friedlander
Zbigniew Stankiewicz	354	1	Fred Hadayia

Name	Bonus	Count	Agency
Patrick Bendure	\$353	2	Surace-Smith
Stephen Jubrey	339	1	Oldham-Bianchi
Mack Doby	335	1	Joseph Diecedue
Mark Beckford	323	2	Eric Giglione
Loretta Ekeroma	318	3	Steve Friedlander
Talanoa Takeifanga	316	2	Steve Friedlander
Andrew Haskins	304	1	Chris LaFond
Tiffany Roland	300	1	Altig-Orlovic
Corey Neff	298	1	Alt-Orl-Venekamp
Christopher Hintz	297	1	Altig-Orlovic
Norman Sellen	294	2	Steve Friedlander
Leslie Ellis	291	2	Bob Olson
Ala Awad	283	1	Chris Hernandez
Doreen Ryan-Foti	265	1	Jatoft-Foti
Timothy Velky	259	1	Eric Cochran
Frederick Hyde	257	1	Eric Giglione
Daniel Orr	257	2	Imran Satti
Hal Herman	255	1	Oldham-Bianchi
Steven King	244	1	Paul Rumbuc
Craig Strompf	242	1	Furer-Whittinghill
Virginia Fallon	241	1	Cory Liles
Francis Ifopo	240	1	Steve Friedlander
Heather Rowell	237	1	Tim McAdams
Lleison Martinez	234	1	Cisco Perez
Pamela Furuya	228	1	Altig-Orlovic
Matt Flores	226	1	Cohen-Cohen
Tian Luo	225	1	Imran Satti
Jason Adamo	223	2	Tim McAdams
Ashlynn Orng	223	1	Altig-Orlovic
Marino Baca	214	1	Chris Hernandez
Tracy Haden	212	1	Steve Greer
Caleb Douce	212	1	Jeffery Thiel
Richard Barbour	211	1	Steve Greer
Matthew Cisneros	211	1	Steve Greer
Gevorg Yanukyan	210	1	Jennings-Yanukyan
Jason Bratin	206	1	Theodore Pappas
Matthew Diulus	205	1	Simon Arias
Sharif Grays	201	1	Furer-Whittinghill

Top Contest Current Month Winners:

Ernesto Magat
\$4,129
Jatoft-Foti



Kristy Nguyen
\$2,016
Jatoft-Foti



Simon Rolland
\$1,691
Friedlander



Serah James
\$1,666
Friedlander



Taina Lameko
\$1,387
Friedlander



Please note: Bonuses listed consist of \$200 or more. For full contest details, visit www.aillife.com/spotlight.aspx



ARE YOU READY TO ROCK THE CARIBBEAN IN 2012?

The Hard Rock Hotel and Casino in Punta Cana, Dominican Republic is nestled on 121 acres among free-flowing canals on Macao Beach, overlooking the Caribbean Sea. The all-inclusive property boasts 5-star accommodations, featuring the Hard Rock signature "Rock Star" suites. Nothing will be ordinary in this exclusive setting!

- 11 pools
- 11 restaurants
- 15 bars
- Large, Las Vegas-style casino
- Jack Nicklaus golf course
- Nightclubs
- World class spa

Update your passport and plan to join us May 22-25, 2012 for a rockin' time!



2012 CONVENTION QUALIFICATIONS

CAREER AGENTS — Write \$82,000 of Net ALP as of December 31, 2011 AP&P Report. For Career Agents contracted less than one year, the Net ALP will be prorated based on number of months contracted after the sixth month. Personal Producers can also qualify by writing \$100,000 of Net Annualized Premium as of December 31, 2011 AP&P Report.

Supervising Agents — Write \$82,000 of Personal Net ALP as of Dec. 31, 2011 AP&P Report or write \$126,700 of First Six Months Agent Net ALP, and have at least one active First Six Month Agent as of Dec. 31, 2011. SAs can qualify on a pro-rated basis if contracted less than one year.

General Agents — Write \$82,000 of Personal Net ALP as of Dec. 31, 2011 AP&P Report or write \$126,700 of First Six Months Agent Net ALP, and have at least two active First Six Month Agents as of Dec. 31, 2011. GAs can qualify on a pro-rated basis if contracted less than one year.

Master General Agents — Write \$253,400 of First Six Months Agent Net ALP as of Dec. 31, 2011 AP&P Report. We will allow any combination of Personal and First Six Months Agent Net ALP which total the production requirement. Qualifying MGAs must also have at least four active First Six Month Agents as of Dec. 31, 2011. MGAs can qualify on a pro-rated basis if contracted less than one year.

Regional General Agents — Must have two MGAs who qualify for Convention under the MGA guidelines, or may qualify as an MGA with his/her own MGA Agency production.

State General Agents — Must meet YTD SGA standards as of Dec. 31, 2011.

Marketing Specialists & Public Relations Representatives — Obtain 17,500 card credits. Rookie reps (reps with 2010 hire date) must obtain 13,000 card credits. Icebreaker (reps with 2011 hire date) must obtain 6,500 card credits. Qualification is based on cards generated in 2011. Original (ORIs and ADIs) will count as double credit. CE (event) leads count as ½ credit.

Public Relations Managers — Can qualify one of two ways: 1) Total PR Manager Bonus paid for the year is equal to or greater than 20% of the PR Manager's base salary; or 2) three Reps in PR Manager's hierarchy qualify for convention.

The Net-to-gross and retention rates as shown on the qualifier's December 2011 AP&P report will be used in determining qualification. Year-To-Date award winners must also have 78% net-to-gross (from AP&P report) or a 68% retention rate to be eligible for recognition.

Qualifying for the convention entitles one to attend only if he or she is an active American Incomer or National Incomer at the time the Convention is held. Qualifiers are not eligible for monetary compensation in lieu of the trip. No substitutions or transfers are permitted. Individuals on Red Watch cannot qualify for convention. Expenditures for the Qualifier and the spouse/guest will be included in the qualifier's taxable income for the year.

2011 Bonus Qualifications

AIL's Bonus Opportunities Make the Difference!

The **World's Greatest Bonus** is a three-tier bonus based on time contracted. Eligibility is based on gross ALP in the week as shown on their weekly advance report. The bonus calculation is based on the Net ALP for the week. Agents must also have the required quality factor (retention or net-to-gross) to be eligible for the bonus. All tiers are eligible for an increase of the bonus percentage based on consecutive times to qualify. Agents contracted more than ten months can also receive a bonus increase based on their retention rate.

To be eligible for the **Weekly Leadership Bonus**, the SA, GA, or MGA must have the required number of "codes" (new agents who earned a weekly bonus for the first time). Codes count up-line, i.e., if an SA coded under an MGA has a code, both the SA and MGA get credit for the code. In addition to the required number of codes, MGAs must also have the required number of first-time 15% bonus earners. The amount of bonus payable to the SA, GA, or MGA is a percentage of agent's bonus, depending on agent's tenure and bonus level.

The **RGA Bonus** is based on the Weekly Leadership Bonus earned by each MGA coded under the RGA. For each MGA coded under an RGA, the RGA is eligible for a weekly bonus equal to 20% of the Leadership Bonus earned by the MGA. The RGA must have the required quality factor (retention or net-to-gross) to be eligible for the bonus. RGAs are eligible for the bonus for as long as they continue to manage the MGA.

For the **Reinstatement Bonus**, Agents receive 25% of the annualized premium as a bonus on all life cases recoded to a different Agent on bank draft with all back premiums collected. Returned items and lapses will be allowed to count as eligible cases.

Million Dollar Club members receive a bonus of \$5,000 and an award on stage at convention if they produce \$1 million of Net ALP (from 1999 forward).

For **President's Club**, personal producers must meet the minimum production of \$110,000 of Net ALP in the calendar year, with 80.0% four-month retention as of Dec. 31, 2011. Qualifiers must have eight full months tenure as active producers. PR Reps and Marketing Specialists must generate 27,000 lead cards to qualify for President's Club. First time qualifiers will receive a President's Club ring or pendant and a \$1,500 bonus. Successive qualifications will receive a \$200 increase in the \$1,500 bonus and a diamond added to ring or pendant. Qualifiers also have the privilege to arrive one day early to convention.

For **Founder's Club** personal producers must meet \$11,500 Net ALP per month for four consecutive months and 77.0% retention. Qualifiers must have eight full months tenure as active producers. PR Reps and Marketing Specialists must reach 2,000 lead cards per month for four consecutive months. Qualifiers receive a \$500 bonus and Founder's Club ring.

Individual Producers



1. Christian Napiza
San Jose, CA



2. Stacie Mai La
San Jose, CA



3. Jordan Bane
San Jose, CA



4. Amir Sedaghat
Surrey, BC



5. Steven Stensrud
Calgary, AB



6. Gil Legarte
Concord, CA



7. Joseph Cornaggia
San Jose, CA



8. Dustin Dunbar
Sioux Falls, SD



9. Kyle Wrobel
Cleveland, OH



10. Ryan Kendl
Provo, UT



11. Tone Munro
Auckland, NZ



12. Ofa Tupouniua
Auckland, NZ



13. Terrence Asuncion
San Jose, CA



14. Roghie Hassan Loo
Toronto, ON



15. Viet Chung
San Jose, CA



16. Cecilia Asopardo
Concord, CA



17. Lily Tchen
Long Beach, CA



18. Michal Majewski
Saskatoon, SK



19. Andrew Bayang
Honolulu, HI



20. Ivana Ofakineiafu
Auckland, NZ

IceBreakers

Ha Nguyen
San Jose, CA
\$21,393 Net ALP
Ernesto Magat MGA
Jatoft-Foti SGA

Osaiasi Vaka
Auckland, NZ
\$13,529 Net ALP
William Smith MGA
Steve Friedlander SGA

Lasalosi Ve
Auckland, NZ
\$13,421 Net ALP
Taina Lameko MGA
Steve Friedlander SGA

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

November Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Christian Napiza	\$43,588	74.4	Ben Halali	Jatoft-Foti	
2.	Stacie Mai La	43,314	97	Ernesto Magat	Jatoft-Foti	
3.	Jordan Bane	40,576	98	Ben Halali	Jatoft-Foti	
4.	Amir Sedaghat	39,966	86.8	Bobby Gujral	Altig-Orlovic	
5.	Steven Stensrud	38,042	78.8	John McGrath	Altig-Orlovic	
6.	Gil Legarte	37,594	84.9	Gil Legarte	Jatoft-Foti	
7.	Joseph Cornaggia	36,051	92	Ben Halali	Jatoft-Foti	
8.	Dustin Dunbar	35,137	77.1	Todd Engelson	Alt-Orl-Venekamp	
9.	Kyle Wrobel	34,004	78.9	James Cunningham	Surace-Smith	
10.	Ryan Kendl	33,346	91.7	Nicholas Lorence	Altig-Orlovic	
11.	Tone Munro	32,840	98	Norman Sellen	Steve Friedlander	
12.	Ofa Tupouniua	32,463	79.3	Norman Sellen	Steve Friedlander	
13.	Terrence Asuncion	32,402	90.9	Ernesto Magat	Jatoft-Foti	
14.	Roghie Hassan Loo	31,963	72.9	Byron Paz	Josh Chalom	
15.	Viet Chung	29,841	74.0	Ben Halali	Jatoft-Foti	
16.	Cecilia Asopardo	29,135	87	Gil Legarte	Jatoft-Foti	
17.	Lily Tchen	23,893	84.9	David Iriye	Cohen-Cohen	
18.	Michal Majewski	23,531	74.3	Michal Majewski	Altig-Orlovic	
19.	Andrew Bayang	23,470	97	Raymond Angeles	Altig-Orlovic	
20.	Ivana Ofakineiafu	22,440	96	Stephen Hill	Steve Friedlander	
21.	Yvonne Zarathustra	22,225	68.5	Doreen Ryan-Foti	Jatoft-Foti	
22.	Bridgette Scrivani	21,516	95	Levar Morgan	Theodore Pappas	
23.	Ha Nguyen	21,393	97	Ernesto Magat	Jatoft-Foti	
24.	Darrell Sarmiento	21,330	85	Gil Legarte	Jatoft-Foti	
25.	Kristy Nguyen	21,321	100	Ernesto Magat	Jatoft-Foti	
26.	Mark Neilson	20,657	72.6	Nicholas Lorence	Altig-Orlovic	
27.	Shahnaz Toloui	20,582	71.2	David Iriye	Cohen-Cohen	
28.	Michael Schumacher	20,515	91.1	Thomas Vena	Simon Arias	
29.	Gregory Schoenbachler	18,908	76.0	Roger Chung	Altig-Orlovic	
30.	Maria Rocha	18,335	76.0	Ernesto Magat	Jatoft-Foti	
31.	Joey Sales	18,304	78.4	Christopher Clark	Altig-Orlovic	
32.	Jun Ma	18,156	86.7	Bobby Gujral	Altig-Orlovic	
33.	Erez Shabtay	18,105	83.2		Cohen-Cohen	
34.	John Cochrane	17,981	88.5		Alt-Orl-Lyse	
35.	Lesina Ah Sue	17,828	80.1	Stephen Hill	Steve Friedlander	
36.	Felix Domingo	17,680	95	Gil Legarte	Jatoft-Foti	
37.	Mario Andres Chavez	17,669	90.1	Doreen Ryan-Foti	Jatoft-Foti	
38.	Ryan O'Malley	17,665	96	Haoyu Xu	Imran Satti	
39.	Kristy Doan	17,609	92	Ernesto Magat	Jatoft-Foti	
40.	Patrick Taylor	17,562	80.1	Ryan Tucker	Altig-Orlovic-Hay	
41.	Manarii Gauthier	16,993	94	Daven Hermosura	Altig-Orlovic	
42.	Christine Weatherspoon	16,902	100	Horace Johnson	Carla Miller	
43.	Bryant Hendley	16,691	85.4	Christine Morrow	Steve Hartman	
44.	Ed Olfert	16,656	80.5		Altig-Orlovic	
45.	Maria Diringer	16,497	77.2	David Wang	Bob Olson	
46.	Ali Zaidi	16,469	100	Jason Bratin	Theodore Pappas	
47.	Bruce Tan	16,377	80.8	Christopher Clark	Altig-Orlovic	
48.	Anthony Tomihama	16,101	87	Rodney Mori	Altig-Orlovic	
49.	Johanna Bilbes	16,027	98	Ben Halali	Jatoft-Foti	
50.	Peer Shmelzer-Moratin	16,002	72.9	John Collins	Altig-Orlovic	

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

YTD Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Ofa Tupouniua	\$305,549	79.3	Norman Sellen	Steve Friedlander	
*2.	Erez Shabtay	235,428	83.2		Cohen-Cohen	
*3.	Ben Halali	231,345	77.6	Ben Halali	Jatoft-Foti	
*4.	Ryan Kendl	214,436	91.7	Nicholas Lorence	Altig-Orlovic	
*5.	Terrence Asuncion	205,797	90.9	Ernesto Magat	Jatoft-Foti	
*6.	Kyle Wrobel	200,962	78.9	James Cunningham	Surace-Smith	
*7.	Lily Tchen	200,488	84.9	David Iriye	Cohen-Cohen	
*8.	Pafuti Toleafoa	199,021	71.0	Stephen Hill	Steve Friedlander	
*9.	Dustin Dunbar	195,518	77.1	Todd Engelson	Alt-Orl-Venekamp	
*10.	Amir Sedaghat	194,437	86.8	Bobby Gujral	Altig-Orlovic	
11.	Roghie Hassan Loo	194,069	72.9	Byron Paz	Josh Chalom	
12.	Christian Napiza	193,833	74.4	Ben Halali	Jatoft-Foti	
13.	Maria Rocha	192,661	76.0	Ernesto Magat	Jatoft-Foti	
14.	Gil Legarte	190,151	84.9	Gil Legarte	Jatoft-Foti	
15.	Lesina Ah Sue	183,051	80.1	Stephen Hill	Steve Friedlander	
16.	Amy Shui	178,506	72.9	David Ackerman	Eric Giglione	
17.	Max Quasem	175,759	89.6		Cohen-Cohen	
18.	Steven Stensrud	169,973	78.8	John McGrath	Altig-Orlovic	
19.	Katie Massart	160,866	79.2	Katie Massart	Altig-Orlovic	
20.	Viet Chung	159,462	74.0	Ben Halali	Jatoft-Foti	
21.	Elias Hazen	157,029	79.6	Darron Hacker	Surace-Smith	
22.	Shahnaz Toloui	153,067	71.2	David Iriye	Cohen-Cohen	
23.	Filipo Havili	151,538	78.9	Lorenzo Lameko	Steve Friedlander	
24.	Brock Lampe	148,434	85.6	Tiffany Roland	Altig-Orlovic	
25.	Ross Ewen	147,340	74.8		Scott Rehberg	
26.	Bruce Tan	143,470	80.8	Christopher Clark	Altig-Orlovic	
27.	Robert Ulreich	141,021	87.1		Jatoft-Foti	
28.	Helen Dellavalle	140,309	77.7	Mark Liszewski	Eric Giglione	
29.	Justin Germany	134,888	85.7	Tim Smith	Dan Rubio	
30.	Samson Adelufosi	134,593	85.4		Eric Giglione	
31.	Joey Kennedy	134,540	80.8	Jesse Lawson	Altig-Orlovic	
32.	William Parmeter	131,165	69.6	Hal Herman	Oldham-Bianchi	
33.	Rocio Price	130,024	75.3	Ben Halali	Jatoft-Foti	
34.	Bryant Hendley	126,640	85.4	Christine Morrow	Steve Hartman	
35.	Ilona Patterson	125,961	80.6		Imran Satti	
36.	Sosefo Petelo	125,867	76.5	Lorenzo Lameko	Steve Friedlander	
37.	David Ramirez	125,796	78.3	Ben Halali	Jatoft-Foti	
38.	Samantha Chui	125,706	79.0	Samantha Chui	Matthew Hogan	
39.	Mario Andres Chavez	125,629	90.1	Doreen Ryan-Foti	Jatoft-Foti	
40.	Lydia Lozano	122,609	71.9		Furer-Whittinghill	
41.	Benjamin Foti	121,643	69.4	Doreen Ryan-Foti	Jatoft-Foti	
42.	Michael van Delft	119,616	83.0		Imran Satti	
43.	Michal Majewski	119,501	74.3	Michal Majewski	Altig-Orlovic	
44.	Ruben Soberanes	119,336	70.6	Doreen Ryan-Foti	Jatoft-Foti	
45.	Scott Hanna	119,141	79.1	Scott Hanna	Williams-Zophin	
46.	Luciana Mosca	118,843	83.7	Carlo Bonifazi	Bob Olson	
47.	Scott Remy	118,581	75.8		Eric Giglione	
48.	Ryan Leong	118,504	74.3	Paul Samra	Jatoft-Foti	
49.	Fritznel Octave	117,753	68.1	Fritznel Octave	Williams-Zophin	
50.	Michael Schumacher	117,682	91.1	Thomas Vena	Simon Arias	

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



Record Breaker

1. Kristy Nguyen
San Jose, CA



Record Breaker

2. Kraig Jilge
San Jose, CA



3. Talanoa Takeifanga
Auckland, NZ



4. Francis Ifopo
Auckland, NZ



5. Sosefo Petelo
Auckland, NZ

November Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Kristy Nguyen	\$121,960	\$139,451	99	Ernesto Magat	Jatoft-Foti
2.	Kraig Jilge	103,639	186,373	69.5	Ben Halali	Jatoft-Foti
3.	Talanoa Takeifanga	48,011	62,428	98	Simon Rolland	Steve Friedlander
4.	Francis Ifopo	32,948	31,925	96	Taina Lameko	Steve Friedlander
5.	Sosefo Petelo	22,017	45,454	99	Lorenze Lameko	Steve Friedlander
6.	Michael Matteo	20,442	25,793	69.8	Brett Gyska	Oldham-Bianchi
7.	Loushon Barrett	17,063	17,500	97	Horace Johnson	Carla Miller
8.	Maureen Brunet-Forchilli	16,304	15,307	80	Stephen Jubrey	Oldham-Bianchi
9.	David Moir	16,149	16,149	89.7	Robert Kanaan	Imran Satti
10.	Amanda Beyersdorff	15,411	25,407	86.4	James Cunningham	Surace-Smith

ALL TIME RECORD: KRISTY NGUYEN \$121,960 1st Six Mo Agt **HOT NEW RECORD**
 ALL TIME RECORD: KRAIG JILGE \$186,373 Net ALP **HOT NEW RECORD**

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Kraig Jilge	\$449,011	\$875,345	69.5	Ben Halali	Jatoft-Foti
2.	Talanoa Takeifanga	177,843	237,161	98	Simon Rolland	Steve Friedlander
3.	Michael Matteo	164,598	215,043	69.8	Brett Gyska	Oldham-Bianchi
4.	Roger Weisman	146,359	328,801	75.8	Stephen Jubrey	Oldham-Bianchi
5.	Kristy Nguyen	135,873	156,767	99	Ernesto Magat	Jatoft-Foti
6.	Leane Nguyen	130,623	155,436	85	Ernesto Magat	Jatoft-Foti
7.	Phillip Jenkins	126,565	231,753	71.4	Michael Vasu	Surace-Smith
8.	Jeanette Lancaster	96,164	191,756	73.7	Curt Snow	Jatoft-Foti
9.	Meliame Moeakiola	93,188	118,876	90	Taina Lomeko	Steve Friedlander
10.	Amanda Beyersdorff	92,651	263,569	86.4	James Cunningham	Surace-Smith

ALL TIME RECORD: LORENZO LAMEKO \$298,373 1st Six Mo Agt
 ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

General Agents



1. Karen Gagarin
Concord, CA



2. Sione Kanongataa
Auckland, NZ



3. Mapa Vaki
Auckland, NZ



4. Siupeli Tuitupou
Auckland, NZ



5. Ryan Neel
Lexington, KY



6. Brian Allt
Halifax, NS



7. Lucky Faaitiiti
Auckland, NZ



8. Seini Mafi
Auckland, NZ



9. Leslie Ellis
Woodridge, IL



10. Steven Cox
Auckland, NZ

November Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Karen Gagarin	\$147,099	\$166,104	72.9	Ernesto Magat	Jatoft-Foti
2.	Sione Kanongataa	107,047	112,809	87.4	Serah James	Steve Friedlander
3.	Mapa Vaki	77,223	91,598	97	Taina Lameko	Steve Friedlander
4.	Siupeli Tuitupou	73,022	79,668	92	William Smith	Steve Friedlander
5.	Ryan Neel	51,998	60,897	81.2	Victor Vicario	T J Powers
6.	Brian Allt	44,417	51,402	85	Haoyu Xu	Imran Satti
7.	Lucky Faaitiiti	43,379	82,891	83.7	Stephen Hill	Steve Friedlander
8.	Seini Mafi	40,167	40,167	98	Taina Lameko	Steve Friedlander
9.	Leslie Ellis	38,094	42,551	92	HamandusBuckle	Bob Olson
10.	Steven Cox	33,682	36,342	98	Simon Rolland	Steve Friedlander
11.	Matthew Turnquist	31,038	36,005	74.0	Javier Sandoval	Steven DiChiaro
12.	Alexandra Graham	28,153	39,801	88	Marisa Willgruber	Fred Hadayia
13.	Maria Lealaialoto	26,104	34,862	76.7	Theresa Setefano	Steve Friedlander
14.	Michael Romeo	24,982	40,113	73.7	Raymond Risucci	Oldham-Bianchi
15.	Cecilia Asopardo	22,044	51,338	93	Gil Legarte	Jatoft-Foti
16.	Mathew Mealey	21,559	48,141	69.0	James Allen	Travis Moody
17.	Ariana Jones	20,688	27,232	75.1	Jason Bratin	Theodore Pappas
18.	Brian Welsh	20,685	30,501	83.7	Justin Adams	Simon Arias
19.	Randall Cook	19,479	23,276	88	Mack Doby	Joseph Diecedue
20.	Luciana Mosca	18,923	33,684	81.9	Carlo Bonifazi	Bob Olson

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
 ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Karen Gagarin	\$667,293	\$1,136,621	72.9	Ernesto Magat	Jatoft-Foti
*2.	Lucky Faaitiiti	541,512	657,103	83.7	Stephen Hill	Steve Friedlander
*3.	Sione Kanongataa	383,854	409,857	95	Serah James	Steve Friedlander
*4.	Siupeli Tuitupou	255,812	304,169	92	William Smith	Steve Friedlander
*5.	Andrea Nichols	248,973	330,004	76.7	Stephen Jubrey	Oldham-Bianchi
6.	Michael Romeo	219,739	442,272	73.7	Raymond Risucci	Oldham-Bianchi
7.	Rita Charles	212,157	371,315	77.2	Stephen Hill	Steve Friedlander
8.	William Parmeter	208,520	403,415	73.0	Hal Herman	Oldham-Bianchi
9.	Peter Chung	188,016	574,090	72.9	Ben Halali	Jatoft-Foti
10.	Matthew Turnquist	172,324	233,379	74.0	Javier Sandoval	Steven DiChiaro
11.	Lesina Ah Sue	169,827	577,930	74.3	Stephen Hill	Steve Friedlander
12.	Daniel Walton	169,569	326,000	72.8	Patrick Bendure	Surace-Smith
13.	Seini Mafi	165,388	186,685	98	Taina Lameko	Steve Friedlander
14.	Mapa Vaki	164,625	205,409	97	Taina Lameko	Steve Friedlander
15.	James May	158,949	228,761	75.5	Hal Herman	Oldham-Bianchi
16.	William Caraway	147,835	216,196	68.7	Pamela Shafer	Robert Shafer
17.	Ryan Neel	142,341	214,717	81.2	Victor Vicario	T J Powers
18.	Timothy Watson	141,634	299,661	74.3	Ryan Vopat	Surace-Smith
19.	Alexandra Graham	137,575	193,813	88	Marisa Willgruber	Fred Hadayia
20.	Christopher Keller	130,214	218,886	77.3	Steven King	Paul Rumbuc

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
 ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Ernesto Magat
San Jose, CA



2. Simon Rolland
Auckland, NZ



Record Breaker

3. Ben Halali
San Jose, CA



4. Norman Sellen
Auckland, NZ



5. Gil Legarte
Concord, CA



6. William Smith
Auckland, NZ



7. Stephen Hill
Auckland, NZ



8. Harmandus Buckle
Woodridge, IL



9. Levar Morgan
Flushing, NY



10. Heather Rowell
Atlanta, GA

November Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Ernesto Magat	\$147,099	\$216,841		73.9	Jatoft-Foti
2.	Simon Rolland	134,324	155,990		70.0	Steve Friedlander
3.	Ben Halali	118,004	414,351		69.9	Jatoft-Foti
4.	Norman Sellen	89,064	154,541		78.4	Steve Friedlander
5.	Gil Legarte	71,820	125,669		83.7	Jatoft-Foti
6.	William Smith	69,401	76,002		68.2	Steve Friedlander
7.	Stephen Hill	67,753	251,423		74.4	Steve Friedlander
8.	Harmandus Buckle	60,262	69,927		70.7	Bob Olson
9.	Levar Morgan	47,555	73,263		74.5	Theodore Pappas
10.	Heather Rowell	47,522	58,967	86		Tim McAdams
11.	Javier Sandoval	45,571	59,040		68.3	Steven DiChiario
12.	Patrick Bendure	44,631	103,077		71.9	Surace-Smith
13.	Victor Vicario	44,187	53,137	86		T J Powers
14.	Matthew Parks	43,712	53,356		70.6	Surace-Smith
15.	Raymond Angeles	42,981	42,981	86		Altig-Orlovic
16.	Haoyu Xu	41,023	41,574		71.3	Imran Satti
17.	Jonathan Emura	38,179	44,546		72.4	Altig-Orlovic
18.	Casey Kunash	37,245	59,743		76.4	Simon Arias
19.	Mack Doby	36,926	44,967		73.0	Joseph Diecedue
20.	Doreen Ryan-Foti	36,522	202,437		73.9	Jatoft-Foti

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt
ALL TIME RECORD: BEN HALALI \$414,351 Net ALP **HOT NEW RECORD**

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	1,374,823	2,676,640		74.4	Steve Friedlander
*2.	Ben Halali	925,749	3,114,135		69.9	Jatoft-Foti
*3.	Norman Sellen	738,599	957,893		78.4	Steve Friedlander
*4.	Simon Rolland	680,341	787,585		70.0	Steve Friedlander
*5.	Ernesto Magat	663,796	1,539,725		73.9	Jatoft-Foti
6.	William Smith	655,413	829,433		68.2	Steve Friedlander
7.	Stephen Jubrey	630,896	1,235,810		74.5	Oldham-Bianchi
8.	Karen McQuoid	492,236	648,500		82.4	Steve Friedlander
9.	Kilisimasi Sega	473,788	795,755		74.3	Steve Friedlander
10.	Hal Herman	444,628	972,515		73.8	Oldham-Bianchi
11.	Sita Pereira	429,619	563,958		68.9	Steve Friedlander
12.	Harmandus Buckle	416,713	477,413		70.7	Bob Olson
13.	Raymond Risucci	396,189	741,832		75.5	Oldham-Bianchi
14.	Doreen Ryan-Foti	367,542	1,788,918		73.9	Jatoft-Foti
15.	David Ackerman	365,196	955,607		76.1	Eric Giglione
16.	Levar Morgan	363,032	597,346		74.5	Theodore Pappas
17.	Allen Nelson	356,595	477,011		72.0	Steven DiChiario
18.	Patrick Bendure	356,077	969,113		71.9	Surace-Smith
19.	Jason Bratin	338,340	560,463		77.0	Theodore Pappas
20.	Tiffany Roland	329,758	658,853		70.6	Altig-Orlovic

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt
ALL TIME RECORD: STEPHEN HILL \$3,356,797 Net ALP

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Ben Halali
San Jose, CA



3. Thomas Vena
Pittsburgh, PA



4. Stephen Hill
Auckland, NZ



5. Patrick Bendure
Columbus, OH

November Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$595,646	\$886,038		70.3	Steve Friedlander
2.	Ben Halali	293,632	688,282		71.4	Jatoft-Foti
3.	Thomas Vena	100,638	213,240		77.1	Simon Arias
4.	Stephen Hill	95,802	308,904		73.8	Steve Friedlander
5.	Patrick Bendure	94,111	203,210		72.0	Surace-Smith
6.	John Collins	89,084	169,468		70.9	Altig-Orlovic
7.	Daven Hermosura	83,823	134,026		70.8	Altig-Orlovic
8.	Brett Gryska	70,983	125,993		71.2	Oldham-Bianchi
9.	Steve Surace	70,851	156,133		69.3	Surace-Smith
10.	Samuel Cohen	69,385	162,043		71.2	Fred Hadayia

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$4,696,915	\$6,959,673		70.3	Steve Friedlander
*2.	Ben Halali	1,924,018	5,576,918		71.4	Jatoft-Foti
3.	Stephen Hill	1,652,577	3,147,466		73.8	Steve Friedlander
4.	Brett Gryska	1,157,329	2,202,686		71.2	Oldham-Bianchi
5.	Michael Vasu	948,105	2,352,794		70.5	Surace-Smith
6.	Patrick Bendure	942,551	2,416,264		72.0	Surace-Smith
7.	Thomas Vena	785,891	1,641,950		77.1	Simon Arias
8.	Alex Roland	782,524	1,627,666		70.2	Chris Hernandez
9.	Samuel Cohen	694,424	1,446,470		71.2	Fred Hadayia
10.	David Ackerman	678,497	1,573,548		75.2	Eric Giglione

ALL TIME RECORD: TAINA LAMEKO \$4,501,478 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$6,224,023 Net ALP

State General Agents *1st Six Month Agent*



Steve Friedlander
CATEGORY I



Theodore Pappas
CATEGORY III



Steven DiChiaro
CATEGORY IV



Imran Satti
CATEGORY V



Joseph Diecedue
CATEGORY VI



Jeremy Welch
CATEGORY Start Up

November Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander	71.2	71.6	\$936,519	\$263,250	356
	Jatoft-Foti		71.6	407,623	263,250	155
III	Theodore Pappas	77.3		137,897	131,100	105
IV	Steven DiChiaro	71.6		108,421	107,250	101
V	Imran Satti	72.1		105,098	82,350	128
VI	Joseph Diecedue	69.3		81,339	81,250	100
	Start Up Jeremy Welch	89		37,437	32,500	115
	Chris La Fond	82		41,776	39,000	107
	Michael LiBassi		79.3	35,393	34,700	102

YTD Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander	71.2	73.0	\$7,483,924	\$2,895,750	258
	Oldham-Bianchi		73.0	2,277,121	2,037,750	112
Start Up	Jeremy Welch	89		123,397	56,400	219
	Chris La Fond	82		258,251	160,400	161
	T J Powers	81		216,222	160,400	135

Rookie SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

State General Agents *Net ALP*



Steve Friedlander
CATEGORY I



Simon Arias
CATEGORY II



Joe Manone
CATEGORY IV



Imran Satti
CATEGORY V



Joseph Diecedue
CATEGORY VI



Jeremy Welch
CATEGORY Start Up

November Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander	71.2	71.6	\$1,414,128	\$585,000	242
	Jatoft-Foti		71.6	1,123,166	585,000	192
	Altig-Orlovic		73.6	2,201,710	1,776,675	124
	Surace-Smith		72.2	569,237	541,675	105
II	Simon Arias	73.0		346,022	303,350	114
	Eric Giglione		70.7	304,141	303,350	100
IV	Joe Manone	77.6		241,299	195,000	124
	Altig-Orlovic-Hay		72.2	200,514	195,000	103
V	Imran Satti	72.1		202,083	173,350	117
VI	Joseph Diecedue	69.3		131,574	130,000	101
	Start Up Jeremy Welch	89		60,044	43,500	138
	Chris La Fond	82		70,926	52,000	136

YTD Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander	71.2	71.6	\$11,043,571	\$6,435,000	172
	Jatoft-Foti		71.6	9,158,776	6,435,000	142
	Surace-Smith		72.2	7,066,882	5,958,425	119
	Oldham-Bianchi		73.0	4,946,977	4,528,425	109
	Altig-Orlovic		73.6	19,612,220	19,543,425	100
II	Williams-Zophin	68.6		3,757,382	3,336,850	113
	Eric Giglione		70.7	3,457,813	3,336,850	104
V	Imran Satti	72.1		2,021,550	1,906,850	106
Start Up	Chris La Fond	82		484,062	258,300	187
	Jeremy Welch	89		206,479	119,300	173
	T J Powers	81		355,655	258,300	138

Public Relations



1. Malka Arony
CATEGORY I
Phoenix, AZ



2. Brenda Di Somma
CATEGORY I
Princeton, NJ



1. Robin Andrade
CATEGORY II
Malden, MA



2. George Farenthold
CATEGORY II
Aurora, NY



1. Mario Soljan
CATEGORY III
Auckland, NZ



2. David Blaisdell
CATEGORY III
Goodlettsville, TN



1. Ken Altizer
CATEGORY IV
Mt. Nebo, WV



2. Sean Lockrem
CATEGORY IV
Missoula, MT



Steve Sanchez
Pembroke Pines, FL



Christian Chavez
Princeton, NJ



Malka Arony
Phoenix, AZ

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2009 Hire Date

ICEBREAKER: Reps with 2010 Hire Date

*Manager and Director categories display total cards of growth over same period last year.

x Production

Category	Rank	Name	Production in Cards*	SGA/Director
I	1.	Malka Arony	12,831	Arizona/Rachelle Valdez
	2.	Brenda Di Somma	4,036	New Jersey/Susan Fuldauer
	3.	Mark Gagliardi	2,714	Northern California/Debbie Enstedt
	4.	Christian Chavez	2,337	New Jersey/Susan Fuldauer
	5.	Gary Rothman	2,102	Los Angeles/Rachelle Valdez
II	1.	Robin Andrade	3,212	Massachusetts/Laurie Onasch
	2.	George Farenthold	2,365	New York State/Tim Farr
	3.	Marilyn Gonzalez	1,392	Jacksonville/Patti Morgan
	4.	Erica Dalager	1,199	Minnesota/Laurie Onasch
	5.	Jessica Ingerick	1,183	District of Columbia/Laurie Onasch
III	1.	Mario Soljan	2,571	Steve Friedlander
	2.	David Blaisdell	2,511	Tennessee/Patti Morgan
	3.	Michelle Baxter	1,929	Indiana/Susan Fuldauer
	4.	Katherine Kidder	1,763	Pennsylvania/Tim Farr
	5.	Steve Sanchez	1,549	Miami-Ft. Lauderdale/Patti Morgan
IV	1.	Ken Altizer	1,981	West Virginia/Susan Fuldauer
	2.	Sean Lockrem	1,892	Montana/Rachelle Valdez
	3.	Diane Caballero	1,489	Oklahoma/Susan Fuldauer
	4.	Sue Akers	1,472	Nebraska/Rachelle Valdez
	5.	Darrell Dorey	1,337	Maritimes/Debbie Enstedt
Rookie	1.	Steve Sanchez	1,549	Miami-Ft. Lauderdale/Patti Morgan
IceBreaker	1.	Christian Chavez	2,337	New Jersey/Susan Fuldauer
Manager	1.	Malka Arony	9,351	Rachelle Valdez
	2.	John Keliher	2,876	Patti Morgan
	3.	JT Tasker	2,410	Tim Farr

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

YTD Production

I	*1.	Malka Arony	34,355	Arizona/Rachelle Valdez
	*2.	Chuck Hill	26,938	Northern California/Debbie Enstedt
	3.	Vivian Dwyer	18,700	Virginia/Laurie Onasch
	4.	Al Wall	18,434	Toronto/Tim Farr
	5.	Mark Gagliardi	18,226	Northern California/Debbie Enstedt
II	*1.	Robin Andrade	22,628	Massachusetts/Laurie Onasch
	*2.	George Farenthold	14,107	New York State/Tim Farr
	3.	Erica Dalager	13,001	Minnesota/Laurie Onasch
	4.	J T Tasker	11,904	New York State/Tim Farr
	5.	Brett Hulme	9,245	Georgia/Patti Morgan
III	*1.	Mario Soljan	20,712	Steve Friedlander
	*2.	Michelle Baxter	14,335	Indiana/Susan Fuldauer
	3.	Katherine Kidder	13,900	Pennsylvania/Tim Farr
	4.	David Blaisdell	13,421	Tennessee/Patti Morgan
	5.	Steve Sanchez	11,092	Miami-Ft. Lauderdale/Patti Morgan
IV	*1.	Ken Altizer	20,417	West Virginia/Susan Fuldauer
	*2.	Darrell Dorey	17,617	Maritimes/Debbie Enstedt
	3.	Paul Winslow	13,599	St. Louis/Patti Morgan
	4.	Lori Vaughn	11,592	Oregon/Laurie Onasch
	5.	Diane Caballero	9,437	Oklahoma/Susan Fuldauer

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

Dear Santa...

I realize that as you read this, the holidays have already passed. I hope every one of you had a great Christmas (Chanukah, Kwanzaa, or Festivus) full of giving, receiving, enlightenment and religious commitment.

The holiday season is such an interesting time filled with so much give and pull.

For instance, we receive gifts, but we give gifts too.
We eat like crazy, yet many of us start dieting.
We attempt to finish the year off strong, but we also take time off.
As adults, many of us act like children too.
We attempt to break old, bad habits with new resolutions.

As I thought of these contradictions I figured maybe I could write a letter to Santa Claus. I won't reveal if I still believe in Santa. I do know that writing Santa is just the exercise to emphasize (if to no one else other than myself) my own belief in what can be... so long as I don't lose belief in what can be. It's all about the spirit, the motivation and the attitude a belief in Santa can bring.

So here is my letter. In italics is today's explanation of yesterday's thought process.

Dear Santa:

First Santa, please praise the Lord and provide peace on earth and good will to all. *(I say this because I don't think Santa will grant anything without us first opening with this line.)*

Santa, from my end I have to say personally I won't be asking for much this year. At this point in my life, I have way more than I ever could have asked for or dreamed of. See, I work for this company called American Income Life where dreams come true. *(This couldn't be truer!)*

First on my list, I would like you to give my boss Roger a \$250 million year. He has been dreaming of this for a long time, and if he gets it, his life will get much better. So will mine. *(When Roger is happy, everybody's happy.)*



Next, I'd like for every agent and manager under contract to have their best year ever. If they do, they will make lots of money and be able to buy lots of presents for their friends and families.

It would be great if the SGAs could all hit their "Passion Numbers." If they do, they will accumulate lots of renewals, and that's important to them.

I'd like for you to bring the Public Relations people lots of TGs. TGs are a good thing.

Can you bring my friend Rob Falvo lots of codes? Contact me directly if you don't know what a "code" is. *(I'm sure you have my number, and in any case, you know where I live.)*

Most importantly, I'd like for every employee in our home office to get a big present. All of their children, too. These are the most dedicated, hardest-working, yet underappreciated human beings on earth. Our company would not be successful without them. *(Thank you, everyone.)*

I know my wife Peggy doesn't work directly for AIL-NILICO, but she likes nice presents, and if they come from you, I will save some money.

Santa, I know you can't just bring all these gifts. We have to work hard. But can you at least help instill the spirit necessary to motivate everyone to work hard toward these requests?

Thanks for all you do,
Scott Smith

See, what I found is that even if you're a little old to believe in Santa, it's never too late to believe in the spirit Santa is capable of spreading amongst us.



sun, fun and fontainebleau



aerial photo, fontainebleau resort



FONTAINEBLEAU



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May 30 - June 2

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Leadership Bonus

Total: \$569,964.38

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ernesto Magat	\$20,925	Ryan Neel	\$3,280	Loretta Ekeroma	\$1,630	Matthew Diulus	\$1,050
Ben Halali	18,666	Danielle Jankowski	3,158	Christopher Chovanec	1,617	Marino Baca	1,044
Stephen Hill	17,132	Ofa Tupouniua	3,141	Mark Glazer	1,596	Matthew Byrnes	1,028
Taina Lameko	14,813	Scott Hanna	3,108	Leslie Ellis	1,590	Andrea Nichols	1,025
Norman Sellen	12,953	David Iriye	3,091	Kenneth Greer	1,513	Daniel Toshner	1,022
Simon Rolland	11,311	David Wang	3,015	Jamison Weatherspoon	1,505	Brian Allt	1,010
Bobby Gujral	10,308	Ryan Bisanz	2,943	Jessica Wilhite	1,491	Francis Ifopo	1,001
Serah James	9,087	Mapa Vaki	2,917	Ala Awad	1,485	Darren Miller	992
Gil Legarte	7,648	Brian Schreiter	2,842	Adam Zlupko	1,483	Andres Sylva	989
Levar Morgan	7,519	Lucky Faaititi	2,745	Robert Kanaan	1,432	Matthew Melhorn	981
Doreen Ryan-Foti	7,211	Garret Kun	2,688	Michael Williams	1,431	Tian Luo	977
Kristy Nguyen	6,907	Justin Smith	2,653	Robert Black	1,430	William Parmeter	967
Byron Paz	6,880	Rita Haidinger	2,612	Christopher Hintz	1,427	Lesina Ah Sue	950
Stephen Jubrey	6,674	Talanoa Takcifanga	2,551	Peter Chung	1,402	Cecilia Asopardo	943
William Smith	6,539	Karen Gagarin	2,510	Matt Flores	1,393	Ariana Jones	943
Victor Vicario	6,394	Volodymyr Derevyanyy	2,432	Charles Steele	1,367	Christine Moulton	940
Darron Hacker	6,166	Christopher Jordan	2,422	Theresa Setefano	1,356	Sara Welch	920
James Cunningham	6,020	Juan Cardona	2,341	Linda Jackson	1,334	Virginia Fallon	909
Samuel Cohen	5,881	Syed Quadri	2,340	Pamela Furuya	1,328	Elias Hazen	909
Harmandus Buckle	5,462	David Ackerman	2,304	Loushon Barrett	1,315	Amanda Beyersdorff	902
Thomas Vena	5,254	Richard Barbour	2,264	Todd Engelson	1,292	Amosa Faamanu	894
Patrick Bendure	5,134	Mack Doby	2,251	Andrew Aaron	1,291	Sharif Grays	893
Kathryn Chaisson	4,980	Karen McQuoid	2,236	Kevin Ishikane	1,291	Marko Jankovic	891
Hal Herman	4,967	Scini Mafi	2,207	Robert Dunn	1,290	Robert Grossman	889
Marisa Willgruber	4,772	Gregory Henderson	2,179	Jason Adamo	1,260	Daniel Walton	870
Matthew Parks	4,598	Ronald Trombetta	2,120	Alexandra Graham	1,253	Richard Lepis	870
Kraig Jilge	4,592	Michael Mandella	2,092	Alba Wandurraga	1,241	Leon Thompson	854
Raymond Risucci	4,440	Shane Burns	2,054	Matthew Turnquist	1,221	Brian Culp	853
Roger Fung	4,266	Steven King	1,994	Jeremy Harbin	1,219	Matthew Ficarra	849
Sione Kanongataa	4,226	Allen Nelson	1,963	Curt Snow	1,217	Tiffany Roland	839
Henry Ingraham	4,173	Kilisimasi Segal	1,948	Brian Welsh	1,208	John Windham	821
Lee Jeffers	4,106	Rodney Mori	1,909	Joshua Goodman	1,201	Sosefo Petelo	819
Justin Adams	4,064	Tracy Haden	1,854	Alvin Hagens	1,199	Michael Stearns	806
Michael Vasu	4,008	Zachary Hart	1,842	Ronald Starr	1,195	Afuiva Vaai	804
Haoyu Xu	3,902	Benjamin Greer	1,836	Andrew Haskins	1,189	Christopher Freter	794
Daniel Orr	3,898	Troy Plummer	1,836	Tim Schroeder	1,186	Luciana Mosca	776
Jason Bratin	3,874	Alex Hernandez	1,836	Charles Mickens	1,158	Scott Davis	750
Heather Rowell	3,792	Kellen Cuttance	1,835	Mark Corkrean	1,143	Tiffany Rovinski	739
Brett Gryska	3,680	Alan Weissen	1,808	Steven Cox	1,132	Luay Ghawi	730
Javier Sandoval	3,665	Craig Strompf	1,803	Samantha Chui	1,130	Andrew Bishop	728
Caleb Douce	3,634	Blake Higuchi	1,801	Michael Matteo	1,116	Michael Laramie	725
Siupeli Tuitupou	3,474	Joshua Olin	1,760	Sheree Risle-Aragon	1,108	Joshua Champneys	707
James Allen	3,467	Maria Greene	1,749	Preeti Sahgal	1,081	Ryan Vopat	706
Casey Kunash	3,352	William Rappe	1,699	Jonathan Emura	1,077	Richard Correa	704
Carlo Bonifazi	3,333	Christian Fahey	1,650	Michael Romeo	1,061	Dustin Henderscheid	699
Kevin Davis	3,308	Maureen Brunet-Forchilli	1,633	Christine Morrow	1,058	Nicholas Walsh	695

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Kevin Holtz	\$695	Nicholas Engrav	\$373	Thomas Reagan	\$218
Brenton Betts	643	John Bacaron	362	Sabrina Lloyd	216
Zbigniew Stankiewicz	634	Daniel Valenzuela	360	Jennifer Mitchell	215
Corey Neff	633	Christopher Newman	359	Matthew Raney	214
Roger Neal	627	Rory Crockford	354	Dustin Dunlap	213
Erik Graham	623	Kyle Johnson	353	Amber Heary	212
Bobby Szwaja	618	Richard Johnson	353	Victoria Clark	212
Poasi Maafu	618	David Borghi	352	Humberto Quintero	211
Mark Beckford	618	Frederick Hyde	351	Matthew Cartwright	211
Ryan Hall	604	Wendell Waters	350	Steven Rotherforth	211
Cara DeFiore	602	Tina Phongsavath	346	Linzy Newman	210
James May	595	Nicholas Clark	338	Dmitriy Kagan	208
Kalle Convery	569	George Lahamedjian	335	Erna Gasanin	201
Josh Wheeler	564	Bret Green	331		
Mark Danner	563	David Caraway	330		
Rodney Ward	553	Christian Jurado	330		
Wes Elder	546	David Nham	325		
Cody Terrell	542	Hyungjun Kac	323		
Patrick Stenglein	536	Peter Kwiatkowski	321		
Timothy Cadden	535	Jessica Santamarina	319		
John Collins	530	Penitala Kolose	317		
London Burnett	530	Kiet Truong	310		
Ashlynn Orng	526	Alan Silverman	303		
Scott Davison	517	Allan Munro	302		
Brandon Cooley	516	Michael Clemente	301		
Mathew Mealey	510	Marcus Noel	300		
Darrell Jones	507	Jessica Spring	300		
Pamela Shafer	504	William Riddle	299		
Timothy Velky	496	Derek Wiens	295		
David Hohenadel	478	Earnest Pittman	292		
Samy Jacques	462	Toni Puamau	290		
Corey Bryant	461	Landon Thalman	290		
Randall Cook	455	Tracy LePore	285		
Henry Gogolin	451	Sanele Lafacle	284		
Filipo Havili	451	Catherine Minor	274		
Travis Picklesimer	445	Sharille Buoy	272		
Thomas Watkins	428	Sione Aholoka	271		
Chantal Levy	428	Kevin Rendon	269		
Rita Charles	428	Roheen Safi	267		
Amanda Stoebe	425	David Moir	260		
Seiuli Saolotoga	419	Joseph Hedborn	258		
Nancy Crampton-Brophy	406	Jenna Timmerman	257		
Barry Dillah	403	Stefan King	255		
Lleison Martinez	399	Justin Sally	254		
Gregory VanSuch	398	Tiffany Shim	246		
Rachel Bryson	394	Roger Weisman	241		
Leane Nguyen	390	Jaime Rozotto	237		
Richard Ladd	385	Matthew Cisneros	232		
Noel Ables	384	Raymond Hatten	230		
Jeanette Lancaster	383	John Setu	228		
Preston Turner	377	Sebastian Kazek	223		
Maritza Soto	376	Georginna Thornhill	223		

World's Greatest Bonus

Total: \$1,035,390.29

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Kyle Wrobel	\$6,944	Gregory VanSuch	\$2,087	Bradley Ward	\$1,591	Tyler Zemenchik	\$1,354
Gil Legarte	5,955	Bryant Hendley	2,085	Kevin Orcutt	1,591	Gregory McMeckan	1,351
Stacie La	5,649	Evan Wicklund	2,083	Kelly McDonald	1,586	Jenny McCauley	1,341
Ofa Tupouniua	5,099	Maria Rocha	2,080	Arnold Pacleb	1,584	Amber Heary	1,338
Tone Munro	4,562	Vatapuia Vavau	2,064	Mark Akler	1,582	Chad Potts	1,335
Ryan Kendl	4,513	Michael Benney	2,043	Tasha Tucker	1,577	Jeff Spanaus	1,324
Lily Tchen	4,141	Kristy Doan	2,011	Rebecca Najlis	1,570	Angelika Vassilieva	1,319
Dustin Dunbar	4,072	Rebecca Birdwell	2,006	Jamie Shoemake	1,568	Denise Kendall	1,319
Christian Napiza	3,838	Calixto Fonseca	2,004	Jordan Bane	1,561	Debra Hunter	1,317
Michael Schumacher	3,501	Deborah Parnell	1,992	Sale Papu	1,558	Jovani Chappel	1,316
Roghie Hassan Loo	3,211	Greg Schoenbachler	1,973	Kien Doan	1,556	Michael van Delft	1,308
Erez Shabtay	3,048	Amy Shui	1,972	Georginna Thornhill	1,552	David Borghi	1,303
Michal Majewski	3,004	Travis Pickdesimer	1,965	Jesse Atatai	1,546	Toaluaotulafale Pasa	1,303
Max Quasem	2,984	Samson Adelufosi	1,932	Feaomoeako Takeifanga	1,542	Dawn Selden	1,301
Bridgette Scrivani	2,936	Bruce Viaje	1,910	Mataele Tava	1,537	Mitch Duplantis	1,298
Bruce Tan	2,877	Lawrence Hauck	1,906	Candice Rezzo	1,533	Karon Jones	1,294
John Cochran	2,833	Cherie Adams	1,897	Evelyn Nkwenti	1,530	Preeti Sahgal	1,293
Yvonne Zarathustra	2,779	Jodi Bohdal	1,894	Andrea Barenholtz	1,527	Natalie Soboleva	1,289
Mario Andres Chavez	2,756	Matthew Girard	1,892	Joey Kennedy	1,526	Susan Bergh	1,289
Mark Neilson	2,748	Duane Robertson	1,888	Daniel Taurisani	1,523	Ruth Charlesworth	1,282
Elias Hazen	2,727	Scott Remmey	1,858	Adam Kahn	1,512	Iva Mariner	1,281
Lesina Ah Sue	2,723	Bradley Kampmeier	1,850	Katherine Georgiou	1,510	Stanley Smith	1,276
Ha Nguyen	2,704	Bei Xie	1,846	Timothy Cruise	1,491	John Keiderling	1,272
Cecilia Asopardo	2,690	Katie Massart	1,839	Matt Flores	1,490	Edward Atkinson	1,271
Patrick Taylor	2,681	Rob Speers	1,817	Lee Hall	1,479	Amy Buskas	1,270
Christine Weatherspoon	2,631	Keith Litterst	1,809	Brock Lampee	1,476	Michael Woo	1,270
Ben Halali	2,622	Lee van Delft	1,807	Omarh Torio	1,469	Daniel Armstrong	1,266
Kristy Nguyen	2,568	Joshua Lenix	1,801	Osaiasi Vaka	1,463	Pafuti Toleafoa	1,266
Ivana Ofakinciafu	2,555	Justin Germany	1,798	David Livingston	1,460	Timothy Gray	1,266
Maijargal Sukbaatar	2,523	Jullyna Doan	1,794	William Parmeter	1,459	Sina Mafi	1,265
David Ramirez	2,466	Felix Domingo	1,794	Chen Mordechai	1,450	Angela Kerr	1,265
Robert Ulreich	2,465	Jay Newsome	1,781	Patrick Parisi	1,448	Elyse Koven	1,265
Jun Ma	2,443	Odilia Goulart	1,767	Leaaefonua Tualau	1,446	Barbara Stillwell	1,264
Viet Chung	2,426	Jesse Remby	1,763	Sosefo Petelo	1,444	Brian Welsh	1,260
Ron Pavon	2,422	Eugene Kashkin	1,759	Rajeev Arora	1,440	Alon Fischer	1,250
Terrence Asuncion	2,395	Peer Shmelzer-Moratin	1,757	Sefesi Tupou	1,438	Ryan O'Malley	1,250
Steven Stensrud	2,391	Filipo Havili	1,739	Joseph Hedborn	1,435	Peter Kaplanis	1,250
James Keefer	2,373	Dominique Bertoncini	1,719	Anthony Tomihama	1,424	Chena Blair	1,247
Rodney Mori	2,364	Trudy Sakaguchi	1,693	Jesse Martin	1,421	Jorell Washington	1,246
Luciana Mosca	2,337	Joseph Kuzmanko	1,664	Oscar Flores-Najarro	1,419	Nicholas Moore	1,246
Jose Lopes	2,302	Fetongi Finau	1,660	Sangmi Choe	1,413	Darcy Schrieber	1,239
Bernardo Lopez	2,284	Talanoa Takeifanga	1,655	Ronald Rivera	1,406	Diane Everett	1,236
Kevin Blankenship	2,262	Ruben Soberanes	1,654	Daniel Potilechio	1,404	James Cummings	1,235
Scott Hanna	2,257	Robert Reagan	1,652	Connie Reichard	1,390	Lineti Kanongataa	1,231
Ross Ewen	2,219	Antonio Bond	1,641	Iryna Sushkova	1,386	Alberto Alcalá	1,225
Jaime Rozotto	2,207	Helen Taylor	1,640	Mele Fohe	1,386	Alafou Tupuola	1,223
Daniel Posner	2,202	Sally Wilson	1,636	Myndi Geissendoerfer	1,377	Yadollah Pourjalali	1,223
Robert Simmen	2,178	Tibor Simon	1,608	Ali Zaidi	1,376	Djenabou Diallo	1,219
Stephanie Kies	2,144	Darrell Sarmiento	1,607	Alan Laabs	1,370	Angeles Ordas	1,216
Kevin Galloway	2,136	Victor Rodos	1,594	Melissa Losk	1,367	Ilaisaane Palu	1,212
Richard Luzaich	2,091	Steve Marker	1,594	Matthew Cosic	1,360	Reynolds Akuamoia	1,209
Ed Olfert	2,090	Chad Panzer	1,593	Avshalom Wolfshout	1,360	Daniel Jones	1,209
Richard Carter	2,089	Peter Hudousek	1,592	Huia Stone	1,357	Ryan Leong	1,208

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Scott Davison	\$1,206	Jeremie Dupuis	\$1,059	Tracy Walker	\$922	Nathan Taylor	\$816
Penitani Faletau	1,196	Jacqueline McHugh	1,055	Sione Fifita	915	Peter H Taylor	815
Sione Lolohea	1,192	Johanna Bilbes	1,052	German Viviano	914	Siena Locke	814
Clarence Boykins	1,192	David Steinhoff	1,051	Juan L de la Cruz	912	Peter Lundy	814
David Bacon	1,192	Alex Gonzales	1,050	Jacqueline Reim	911	Walter Powell	813
Amir Sedaghat	1,191	Farhod Shamsiyev	1,048	Shaun Black	911	Sarai Iosefa	813
Fredrick Hamilton	1,189	Ellahe Vaziri	1,048	Donald Wold	907	Rosemary Afoa	810
Siosiana Tupoutaukolo	1,188	Benjamin Luca	1,046	Tyler Stansell	907	Felicia Price	810
Konnor Wyly	1,186	Darrell Jones	1,046	Brandon Cooley	905	Thomas Cowan	809
Gretchen Crady	1,182	Kevin Davis	1,043	Murphy Bergeron	904	Lamine Diakhate	808
Maumalo Pulu	1,182	John Kewish	1,037	Lafi Papalii	903	Cecil Johnson	807
Clayton Herron	1,181	Earl Gibson	1,036	Olivia Tupou	901	Kimmie Clark	807
Rachel Bryson	1,180	Erik Morgan	1,035	Andrew Barnett	899	Joshua Goodman	805
Jared Cleckner	1,178	Joseph Babineau	1,035	Lon Saunders	899	Timothy Clark	804
Jason Miller	1,178	Kayla Chavez	1,033	Marshall Miller	898	Lusi Faaiuso	804
Ilona Patterson	1,178	Daxa Patel	1,030	Heath Sagon	896	Nadezhda Vitchev	802
Aloisia Paongo	1,178	Sonia Marin	1,025	Jennifer Wehrle	896	Kelvin Ashmead	802
Feleti Lavulavu	1,175	Darius Lewis	1,023	Robert Muhlbaier	895	Lou Utumapu	800
Dillon Jones	1,168	David Solomonov	1,016	Michael Perkins	894	Jeannine Betts	799
Stephanie Novel	1,167	Sciuli Saolotoga	1,014	Samy Jacques	891	Mario McCoy	798
Erik Poloa	1,159	Paul Milheron	1,010	Kenard Pinkston	889	Eriteta Tauraoui	797
Arlette Reyes	1,158	Gilbert Padilla	1,008	Sara Gilley	888	Raphael Bouchereau	797
Johanna Handa	1,156	Joseph Geer	1,008	Lasalosi Ve'a	888	Heather Gillham	796
Jonathan Maust	1,156	Donna Tremaine	1,007	Mapa Vaki	886	Richard Johnson	794
Ana Tagiolo	1,155	Lisa Prater	1,005	Brant Donaldson	885	Jennifer Stoddard	794
Cordell Key	1,154	Nicolas Ullmann	996	Stephen Shaw	884	Daniel Toshner	794
Steven King	1,152	Conor O'Malley	994	Robert Drake	882	Matthew Furay	791
Maria Diringer	1,150	David Jackson	988	Bernard Oliphant	877	Tauataina Samisoni	789
Joshua Champneys	1,148	Lisa Richardson	981	Niurka de Armas-Duran	877	Benjamin Omega	787
Daniel Johnson	1,144	Vosailangi Sikalu	980	Kilisimasi Seg'a	876	Marie Sio	786
Mickenzie Linse	1,138	Michael Marion	980	Arlando Williams	873	Herivelto Pereira	786
Tyler Stewart	1,137	Gregory Hayman	978	Richard Lutz	870	Amelia Tukunga	786
Benjamin Ainscough	1,135	Souleymane Bah	976	Diamond Gaiter	868	Bryan Czajkowski	786
Eduardo Sousa	1,133	Maria Greene	973	Dulce Jimenez	864	Tautiagi Pio	780
Roberta Saley	1,130	Rika Ikeda	970	Alexandra Graham	863	Baylee Burrowes	780
John Setu	1,126	Agatha Safford	966	Stephon Harris	862	Michelle DeMoss	779
Brooke Whitesell	1,126	Katie Shugert	966	Isaac Soussana	856	Chris Lussier	779
Steven Sparkes	1,126	Rovie Vanhtha	965	Maria Duarte	855	Christian Maula	777
Amandeep Gill	1,125	Robert Wilhelm	965	Sonja Nazareth	849	Johnathan Rekieta	776
Kyle Johnson	1,124	Maria D Ramirez	957	Erik Boyd	846	Lila Madrigal	776
Michael Ooten	1,123	Alfred Taren	957	Pelenatete Lamsam	844	Atta Saleh	775
Mark Gorman	1,121	Sione Aholoka	954	Olga Tsymbal	843	Lisa Poggemiller	775
David Fung	1,118	Chantal Levy	950	Florist Vaki	842	Jinayla Sexton	775
Rita Charles	1,118	Tapaa Upu	950	Shannon Oba	840	Joseph Cornaggia	773
Henry Ingraham	1,108	Michael Hobrock	949	Nicholas Frankovich	840	Ana Cobo	772
Craig Baxter	1,103	Deanna Hernandez	947	Denisha Bartholomew	837	David Falcucci	772
Dwight Gradolph	1,098	Benjamin Gelnar	945	Theresa Bellajaro	833	Jessica Blacklaws	771
Violetta Goldman	1,096	Diana Vasquez	944	Shirlene Benton	832	Matthew McBride	770
Robert Shepard	1,092	Jinzhou Zhao	943	Christopher Weglarz	831	Kenneth Schram	770
Gabriel Feldmann	1,089	Andrew Jaycox	941	Manarii Gauthier	830	Timothy Watson	769
Anthony Cruz	1,082	Eric Peyton	941	Michael McIntosh	829	Bryon Welch	768
Anaise Moonia	1,076	Leigh Crainshaw	940	Brenda Leos	826	Mercedes Ayala	764
Karen Barbour	1,074	Samantha Chui	936	Fatafahi Funaki	825	Mike Hudnall	762
Keni Patterson	1,073	Humberto Quintero	935	Dhoryan Rizo	823	Nathan Leininger	759
Timothy Matteson	1,072	Kevin Haines	935	Victoria Clark	822	Nicoles Crenshaw-Canales	759
Timote Manako	1,067	Garik Petrosyan	932	Savanah Ekman	822	Frank Cousins	759
Zachary Richardson	1,065	Jennifer Maki	932	John Stankoski	818	Michael Awada	755
Amanda Beyersdorff	1,064	Neal Poepoe	931	Corinne Wint	817	Teodor Babchevanov	754
Richard Davis	1,064	Andrew Bayang	924	Chris Coulter	817	Melody Harrison	753

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Constance Hampton	\$751	Jose Harb	\$684	Robert Vincent	\$622	Jose Flores	\$561
Chantal Daigle	750	Tammera Simeona	682	Beverly Smith	621	Jonathon Hoag	559
Lawerence Smith	749	Chenyn Allen	682	Sarai Castanon	620	Michael Debby	559
Joy Horcajo	748	Daniel Bernard	681	Dewdney Bent	620	Cameron Severns	554
Carly Ferraro	748	Amanda Voelz	680	Mallory Hasemann	618	Albie Udom	552
David Rockway	748	Rolando Garcia	680	Jorge Guerra	618	Douglas Zigby	550
Nicholas Walsh	747	Irene Johnson-Bullock	680	Lodean Glenn	616	Jennifer Holliday	549
Vineeta Rajani	746	Enrico Paredes	680	Dustin Klingebiel	616	Justin Maselli	549
Tumema Tupou	742	Debra Bell	679	Amr Shater	612	Scott Davis	548
Aaron Bullard	742	Hilary Blok	677	Anthony Charles	612	Christian Jurado	547
Israel Wizenfeld	739	Sherry Houston-Culp	676	Karla Fabiani	606	Christopher Testa	545
Nathan Champneys	737	Julie McDonald	675	Leone Tom-James	603	Kyle Marshall	545
Dominic Park	735	Willette White	674	Gary Smith	602	Joseph Millings	544
Nicholas Collins	735	Robert Grossman	673	Yecenia Castaneda	601	Kimberly Hayes	544
Raymond Angeles	735	Jennifer Escobedo	673	Diane Crawford	600	Ronald Rennich	544
Betty Hewlett	734	Patricia Jones	672	Brent Lake	600	Nicole Johnson	544
Andrew Helgeson	733	Jenna Timmerman	671	Beau Springer	599	Waiel Yagham	543
Breanna Newkirk	733	Amanda Scheidt	669	Theodore Greer	599	Graeme Orr	542
Linda Flournoy	732	William Peterson	667	Diedre Sandbrook	597	Chauncey Moore	540
Oscar Ortiz	732	Marvin Hester	666	Dennis Titcombe	596	John Martin	539
Christopher Anene	729	Jason South	666	Brandon Wheeler	594	Dawan Winbush	535
Ray Young	729	Rupinder Toor	665	William Caraway	593	Pita Pelenato	534
Timothy LaRue	726	Dennis Billec	664	Brian Culp	593	Vishwanath Sankaran	532
Liridon Pervizi	726	Scott Kosovan	664	Willie Hayden	592	Sergio Colichieski	532
Juan Cordova	725	Milei Katoa	661	Mohamed Tawfik	592	Jeremiah Arellano	531
Jong Song	723	Angela Matthews	660	Rashaan Elam	590	Ronnell Burns	531
Lauren Coyne	723	Alexander Smith	660	Paramjit Sangha	588	Brook Halsey	529
Jesse Wise	723	Poasi Maafu	660	Bradley Gray	588	Isabel Pareira	529
Sandra Linse	721	Glyn Hurst	659	Crystal Reeves	587	Sammar Miquel	527
Jared Durham	721	Joanna Nice	658	Susana Latu	587	Don Tong	527
David Higa	720	Jonathan Mullins	658	Helen Povey	585	Charity Whittington	526
Henry Briggs	720	Liliya Hrabar	658	Laaina Havea	583	Nakia Hatchett	526
Marvin Chalwe	720	Ala Awad	658	Salvatore D'Alessandro	583	Vasiti Palelei	526
Charles Holgate	719	Rachael Mears	658	Nicholas Clark	582	Victor Schwenohz	524
Jonathon Medrano	716	Linda Jackson	657	Joey Sales	582	Jesse Smith	523
Evelyn Lopez	715	Jessica Santamarina	657	Michael Johansen	581	Laie Kaufusi	523
Scott Patterson	714	Wesley Carlson	655	Tiffani Tavormina	580	Brian Sundberg	523
Jenna Maxwell	714	Sheree Risley-Aragon	650	Lisitina Teutau	579	Joshua Olin	522
Shahnaz Toloui	710	Rachel Lewis	649	Jim Caudill	578	Patricia Longenecker	522
Jonte Wilson	709	Barney Preston	646	Jennifer Leighton	577	Jeffery Kitsis	522
Henry Gnov	709	Kevin Holtz	646	Jeffery Churchfield	576	Candice Carstarphen	520
Reade Hogan	708	Michael Phillips	645	Vanessa LaRose	576	Katelyn Snyder	520
Jared Rollins	707	Allan Munro	644	Dione Simms	575	Damien Boone	518
Harold Cantillo	705	Daniel Bauer	644	Brandi Hershey	574	Cliff Hinkle	518
Kristi Vang	704	Lisa Wood	643	Patrick Robitaille	572	George Reyes	518
Carleus Johnson	704	Mark Danner	640	Drew Steinhorst	570	Michael Clemente	516
Desjane Smith	700	Richard Cleveland	640	Vakhtang Nazaryan	570	Joseph Coley	516
Vera Leus	699	Gauula Loto	639	Zachary Hart	570	Karolina Debek	514
Alan Rosen	698	Mark Bleier	638	Siupeli Tuitupou	568	Pamela Furuya	513
Brian Otuonye	696	Sione Latuhoi	637	Brenda Moyer	568	Trisha Dinson	512
Zbigniew Stankiewicz	695	Kayla McClenthen	637	Juana Gallo	567	Stephanie Smyth	512
Val Aiono	694	Katie Strong	635	Katherine Quiri	565	Toni Curlin	511
Gary Bell	693	Dennis Munro	630	Richard Sprigg	564	Tomas Mederos	510
Lindsay Scilley	693	Christina Black	628	Jim Berry	564	Michael Lindsey	510
Steven Rotherforth	693	Annalynn Macugay	628	Denice Copp	563	Christopher Grunditz	510
Sammy Dominguez	691	Jose Rubio	627	Darrell Asbell	563	Vivian Greer	510
Kelly Bunyard	690	Elisapeta Moala	627	Zachary Santino	562	William Galvez	509
Asofitu Taupo	690	Heather Rowell	626	Vili Mounga	562	Joseph McCracken	507
Precious Brown	687	Stephen Cartwright	624	Jian Wang	561	Christy Strachan	506

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Tiffany Nunnally	\$506	Steven Edgell	\$452	Vienna Liaina	\$409	Derrell Melton	\$381
Sandra Bailey	506	William Neilson	451	Kalolaine Fameitau	409	Adam McDonough	381
Zulfikar Bhukera	505	Julie Aprahamian	450	Tata Alvarez	409	William Page	381
Luis Bagundo	504	Fabiola Quintero	450	Akbar Hosseini	408	Erin Stiles	380
Roger Weisman	503	Joseph Sweeney	448	Dwayne Hargrove	406	Evan Holzhauer	380
Randall Cook	501	Marion Magat	446	Steven Fauth	406	Cori Swanson	380
Brent Arbour	499	Adelfa Parinas	446	Jeremy Tellier	406	Bradley Eckard	378
Sarai Juarez	498	Kimberly Kemp	445	Pernell Moore	405	Katherine Robertson	377
Brandon Braun	497	Cynthia Tucker-Johnson	445	Andres Sylva	405	Brent Penno	377
Joseph Maggio	496	Benjamin Kingsbury	445	Alexander Daskalakis	404	David Elliott	377
Dragan Stojanovic	495	Mateialona Fosita	444	Sasagi Leota	404	Lucyna Ostrzycki	375
Kesia Tautaiolefua	495	Laurine Perich	444	Richard Woodly	403	Sonia Quinonez	375
Lillian Mariso	492	Cade Carter	443	Kevin Ishikane	403	Andrew Bishop	374
Matthew Hubbard	492	Jiunn Tan	443	Benjamin Sherman	402	Edward Benes	373
Charles McMain	491	Emily Wilson	442	Drew Stimmel	402	Paul Worbyryan	373
Casey Biddle	491	Sujata Kapadia	442	Robert Sullivan	402	Nylene Florendo	373
David Bourn	491	Joshua Merson	439	Michael Bromberg	401	Brandon Moats	371
Christopher Johnson	490	Tracy Palm	438	Marc Savini	401	Rebecca Dumczyk	371
Richard Lyddon	488	Robert Pelton	437	Craig Steeves	399	Arnold Iacoviello	370
Fantasy Jenkins	488	Andrew Queen	435	Sabine Regan-Pinkerton	399	Gary Mora	370
Ana Havea	487	Iran Zaranda	431	Mosese Poleo	399	Samvel Tigranyan	370
Natasha Levandowski	487	Andrell Smith	430	Stephanie Solusod	399	Abdilmajid Ibrahim	370
Thomas Tulowiecki	486	Jose Rocha	430	Tevita Liutai	398	Barbara Leader	370
Simon Jean-Alcime	485	Jason Lassic	429	William Gordon	397	William Waldron	369
Kelly Finnen	485	Erin Fay	429	David Gombkoto	397	Wanda Scott-Harris	369
Deborah Agrifoglio	483	Christopher Newman	429	Mary Ann Gaelic	397	David Weden	369
Derrick Coates	483	Richard Nicholson	429	Ashley Jones	397	Medina Vick	367
Kathryn Tracy	483	Jesus Machado	428	Amelia Zeiger	396	Sidney Hodgskiss	367
Sharille Buoy	481	Richard Dyer	427	Scott Smith	395	Jeremiah Lens	366
Michael Whitehouse	478	Benjamin Barton	426	Victoria Caron	395	Tammy Owens	365
Shawn Nowak	478	Barbara Brown	425	Kyla VanderVegte	395	Robert Chun	365
Siaupisi Kirimaua	476	Vera Endemann	425	Alexandro Sforza	395	Heather Christensen	364
George Angulo	476	James Carr	424	Jennifer Jacobs	394	Oina Vailagilala	364
Steven Truver	474	Earnest Pittman	423	Rimlesh Kumar	392	Jonathan Tomko	364
Marko Jankovic	471	Marin Pasalich	423	Joseph Brady	392	Richard Nypower	364
James Raymond	471	Denise Kaaa	423	Mark Graham	392	Mitchell Look	363
Christian Johnson	470	Adam Huck	423	Alanna Swenson	392	Brian Sullivan	363
Melissa Alves	469	Maria Alcon	420	Ieremia Tapumanaia	392	Debra Gunter	362
Raina Piniata	467	Thomas Yarbrough	420	Spencer Layton	391	Cherisse Akeung	361
Jami McKenna	467	Deonna Fields	419	Paula Taufu	390	Thomas Watkins	360
Krista Thieme	466	Michael McGonigle	419	Nelson Paguay	389	Fritznel Octave	358
Matthew Barrion	466	Donald Hudson	418	Fili Moeakiola	389	Joel R Martinez	357
Bridget Smith	464	Monica L Smith	418	Jay Meyer	389	Marcus Maddox	356
Orett Nelson	463	Mariflor Domingo	417	Amanda Combs	389	Daniel Montgomery	356
Saloni Fakatava	462	James May	417	David Bentley	388	Lydia Lozano	355
Paula Vea	461	Randoph Souliers	417	Vance Hall	388	Scott Florin	354
Kenneth Chagnard	461	Charles Perkins	417	George Noujaim	387	Stephanie Latsch	353
Faleseu Ieremia	460	Tian Luo	416	Darren Cundiff	387	Michael Buzard	353
Kenneth Greer	460	Nanette Clay	416	Eric Petersen	386	Miguel Ayala	351
Daniel Duplissie	459	Florencio Rivera	416	Marino Baca	386	Phillip Jenkins	350
Brandon Owens	459	Cameron MacCall	416	Doris Aguilar	385	Richard Ladd	349
Natalie Wagner	459	Patrick Auger	414	Tina Phongsavath	385	Lilliann Scott	349
Luisa Samisoni	458	Daniel McQuoid	414	Garry Erskine	384	Angie Parker	347
Nikki Crosby	458	Jeremy Toney	414	Kristen Duncan	384	David Guzman	347
Nau Tapui	457	Christopher Hendrix	414	Timothy Gray	384	Cumhur Gulel	347
Atimata Latu	456	Antonio Bond	413	Miliama Afoa	383	Cynthia Faser	347
Jessica Garces	456	Charles Pantely	411	Fanuatanu Fidow	382	Rosa Lolos	346
Nasr Quadri	456	Prayart Torot	410	Yenni Le	382	Ashley Cesta	346
Shenise Rawlings	452	Audric Madera	410	Donna Adams	382	Matthew Ficarra	346

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Dustin Edgell	\$345	Preston Foster	\$310	Craig Friestad	\$274	Jewel Nordick	\$248
Dean Marshall	345	Andrew Axson	310	Rickie Sasser	273	Amanda Benson	248
Melissa Acosta	345	Toni Davenport	309	Jackie Alston	273	Kevin Slater	247
Raymond Lalonde-Facette	344	John Farley	309	Eileen Zamoranopalma	273	Nasir Wingate	247
Aaron Courseault	343	Zac Dajos	308	Peter Santora	272	Matthew Stephenson	247
Elizabeth Lo	342	Michael Boylan	307	Stephen Main	272	Lorenzo Sommaggio	246
Marc Salvaggi	342	Troy Plummer	306	Bryan Peters	272	Devin Dingey	246
Dewey Lewis	342	John Rankin	306	Michael Harvey	272	Sterling Brown	246
Jacklyn Tweeten	342	Daniel Smith	304	Ernest Loveless	272	Daniel Rapp	244
Ahkecia Payne	341	Kevin Murray	304	Janice Dixon	271	Jason Watson	244
Aaron Singer	341	Julie Wells	303	Steven Haberman	271	Eddie Arredondo	242
Cindy Brown	340	Roheen Safi	303	Netsia Philogene	269	Frank Craft	242
Sandra J Johnson	340	Nicole Gerber	302	David Farraway	269	Ira Elliott	242
David Gazave	340	Michael Sanders	302	Patrick Donovan	268	Tyler McBride	242
Casey Peavey	339	Robert Nolan	302	Jamie Solis	267	Josephine Brown	241
Dorian Brown	339	Ryan Jordan	302	Lufulufa McBeth	267	Kelly Thrush	241
Ana Graff	338	Troy Hulse	299	Sharif Grays	266	Deborah Yun	241
David Garbarskiy	336	Richard Callaghan	299	Adam Koroll	265	Sharon Murray	241
Shain Leggett	336	Brandon Dosch	299	Anthony Theriault	265	Michael Ackerman	241
Eleanor Ifopo	336	Travis Petty	298	Mark Stubblefield	265	Girgis George	240
Paul Samra	335	Khelly Cedeno	298	Rachel Chadwick	265	Mycal Jones	240
Ryan Kissling	335	Nicholas Patterson	298	Selena Alvarez	265	Gordon Biggums	239
Matthew Parks	335	Andre M Robinson	297	Gail Arundale	265	Taafili Teleiai	239
Marc Frederick	335	Jaqueline Bacalso	296	Tyler B Green	264	Emmanuel Villasenor	239
Frederick Hyde	335	Joel Delgado	296	Suzanne Senden	264	Loren Newton	239
Christopher Williams	335	Rhapsody Kaua	293	Brenda Gurule	264	Glenn Mitchell	239
Thomas Harris	335	Aaron Gallea	293	Bryan M Wilson	264	Darryl McDonald	238
Stone Moala	334	Stephen Archer	292	Rafael Quevedez	262	Michelle Rebernik	238
David Sena	333	Jeffrey Lake	292	Louie Gonzalez	261	Brente Bishop	237
Juan Planells	333	Eddy Prellwitz	292	John Palmieri	261	Lasirena Stanley	237
Matthew Melhorn	333	Steven Airey	291	James Augustine	261	Clevon Kirkland	236
Talaleilei Tanielu	332	Kalle Convery	290	Sisavaii Talatana	261	James Condes	235
Sebastian Kazek	330	Edward Wilson	289	Frank Kolligian	260	Michael Matteo	234
Erik Hulick	329	Phillip Kogel	288	Travis Vandeberghe	260	Geoffry Huwer	234
JoAnne Marks	329	Danny Granillo	288	Reshmee White	260	Debbie Ezernack	234
Penny Reineck	327	Samuel Parent	287	Sandra Ramos	259	Viliami Toamotu	234
James Buller	327	Anthony Balloutine	287	Matthew Conrad	259	Larry Malitz	234
Stephan Williams	326	Leah Bos	286	Raul Coltters	258	Ryan Saridakis	234
Ashley Lewis	326	John C Johnson	286	Mariana Logologo	257	Kathryn Newman	234
David Allen	326	William Charnow	286	Mele Pailalatu	257	Merrick Nelson	233
Sylvia Walker	325	Marium Sherzai	285	Benjamin Mackey	257	Nelson Alves	233
Michael Williams	325	Hank Gordon	284	Kristen Fulsom	257	Morani Kaio	233
Solange Riva	323	Jordan Holloman	284	Andrew Coleman	257	Dennis Hooper	232
Kenneth Wagner	323	Jay McFeeley	283	Casey Kunash	255	Jose Rodriguez	231
Eseta Hafoka	322	Paul Snyder	283	Neal Mueller	255	Wendell Waters	231
Brian Wolchok	322	Rosita Ekeroma	283	John Cypriano	255	Dennis Brown	230
George Rosicky	321	Bianca Williams	281	Christopher McLain	254	Pamela Knutson	230
Ricardo Subero	321	Tokilupe Mausia	280	Martin Minnis	254	Scott Kim	229
Lemlem Zerayesus	321	Christopher Fernan	280	Layala Greenhalgh	253	Andrew Mount	229
DeAnthony Hartman	321	Juana Martinez	280	Minh Phung	252	Jimmy Tchen	229
Scott Banfield	320	Romeo Sarkis	280	Chad Hatfield	251	Bonnie Williams	228
Tien Nguyen	319	Terence Turner	279	Shelly Cullen	251	John DeRosier	228
David Hutchinson	318	Tracy LePore	278	Aniva Epati	251	Faletui Mapusua	228
Tyler Murray	318	Sean Mabon	277	Pakelei Tahaafu	250	Leilani Brownhill	228
Marvin York	315	Paulo Tatuila	277	Dina Cobos	250	Tevita Luani	227
Kyle Klipp	314	Corey Bryant	276	Brenden Chun	250	John Windham	227
Mario Caston	313	Elvis Obanor	276	Jason Russell	249	Rocio Price	227
Christ Schinabeck	312	Mark DeFrancisco	275	Ellamein Emery	249	Jonathan Davis	227
Jonathan Santiago	311	Eddie Dhillon	275	Lillian Sanguellini	248	Kellie Taylor	226

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Michael Stearns	\$226	Lance Martin	\$221	Sean Leeman	\$214	William Rappe	\$207
John Surprenant	226	Kevin Rendon	220	Douglas Wallace	213	Hugo Pittoors	206
Creston Randalls	226	Allen Nelson	220	Joaquin Santos	213	David Thornton	206
Dustin Kiss	226	Taugata Fiaavae	220	Joseph McGlashan	213	Bryce C Jackson	205
Malia Nuku	225	Borenga Taeka	219	Daryl Irvine	212	Jeffrey Stevens	205
Maria Esposito	224	Benjamin Van Fossen	219	Regina Zawalick	212	Alitia Naiseruvati	205
Latutama Lavulo	224	Megan Mulford	218	Adam Lachat	212	Philip Walters	204
Craig Strompf	224	Anthony Mele	218	April Rhodes-Colts	212	Alanna Kidd	203
Aaron Parks	223	Natasha Skidde	216	Pamela Drury	210	Gregory Johnson	203
Mohulea Latu	223	Jennifer Estey	216	Dwayne Alexander	210	Rahmica Torregano	202
Carl Dianas	223	Melissa Mika	216	Yeni Losano	210	Juan Cardona	202
Maria Matautia	223	Jessica L Rodriguez	216	Ksun Joseph	210	Melissa Wilson	202
Alejandro Soto	223	Stacy Roszak	216	Clovis Chan	209	Dephne Esmond	202
Nicole Crawford	222	Alba Wandurraga	215	Nadine McSorley	209	Francisco Nery	201
Brian Watkins	222	Robert Fountain	215	Bleys Wright	209	Talofa Luau	201
Magda Figueiredo	222	Wayne Lee	215	Brittani Mandly	208	Charity Maggard	200
Senelinah Talamaivao	222	Amy Mayer	215	Aaron Garcia	208	Neil Garthwaite	200
Michelle Bigliatto	222	James Simmons	214	James R Arnold	208		
Anthony Mutter	221	Robert Boyer	214	John Tippet	207		
Frank Kyvernitis	221	Jeremiah James	214	Luisa Pulu	207		

Reinstatement Bonus

Total: \$37,574.46

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$5,022	James Larkin	\$574	Patrice Amador	\$412	Jarred Sykes	\$263
Ronald Friedlander	1,908	Lance Martin	571	Andrew Roza	390	Sally Wilson	260
Mitchell Look	1,708	Mark Akler	543	Earnest Loveless	389	Murphy Bergeron	258
Debra Bell	1,238	Caleb Douce	491	Lawrence Dennis	385	Ewa Marinaccio	249
Nabil Spahi	1,135	John Bulecza	485	Keith Hadayia	378	Scott Kim	249
Lisa Sanders	1,109	Ryan Tucker	482	David Higa	373	Benton Tong	231
Lawrence Turk	966	Patrick Stenglein	469	Earle Harris	356	Kevin Slater	221
Frank Kolligian	854	Tenna Lewis-Torraca	439	Anthony Leggett	349	Robert Kanaan	201
John Keiderling	824	Kevin Rendon	437	Victor Rodos	313		
Steven Lucero	804	Brent Arbour	436	Erez Shabtay	306		
Nicole Bailey	766	Hank Gordon	423	Samantha Chui	294		
Karen Amaglio	760	Emil Mohareb	417	Elvis Obanor	272		
Richard Walus	728	Richard Correa	413	Olaf Johnson	269		